



Smart Choice Equipment Solutions: Fall 2011



growing together in health care



Professional Medical, Inc.

A Tradition of Quality, Value, & Trusted Service Since 1968

To Our Valued Customer,

Professional Medical's name and the values it was founded on remain unchanged 43 years after the company was established.

We would like to thank you for choosing **Professional Medical** and look forward to fulfilling all your medical equipment and supply needs. As part of our overall growth plans, and to meet the increased demand for our products, we are pleased to introduce our **Smart Choice Equipment Solutions**.

We deliver simultaneously on the three criteria that matter most to you:

QUALITY We have spent many years setting new standards in product quality, ensuring the highest levels of quality control and working only with manufacturers that share our commitment to excellence. Current customers are thrilled with our innovative, quality products and new customers will love having a source for high-quality equipment.

PRICE We strive to price our products at the most competitive levels possible. However, we don't compromise quality at the expense of cost. We are able to deliver this value proposition as a result of our streamlined distribution centers, our Research and Development Department and strong vendor relationships, we then pass the savings along to you.

CUSTOMER SERVICE The customer comes first in everything we do. We pride ourselves on our quick response times, knowledgeable staff and accessibility at the highest levels of our organization.

We at Professional Medical pride ourselves on being the **One Source Choice for all your equipment and supply needs**. We remain and will continue to be committed to our valued customers.


Terry Barnes
President


Matt Barnes
CEO


Alan Fery
COO

Professional Medical's
Midwest Distribution Center
New Lenox, IL



LONG TERM CARE

HOSPICE

HOME HEALTH CARE

DME DEALER

ASSISTED LIVING

ACUTE CARE

PRIMARY CARE

MARKETS SERVED

The Top 10 Support Surface Considerations

There's a lot to think about when selecting a support surface! Not all products are created equal, and it's important to be confident in your choice.

To help you out, we've assembled a list of 10 questions that you should consider before selecting a new product for your facility.

Question	Considerations
Should I buy or rent?	Take time to determine how much it would cost to purchase a support surface outright versus renting one on a month-to-month basis. Multiply the monthly rental cost by the expected number of months the resident is expected to stay at the facility. If this number is higher than the purchase price, it makes sense to purchase the product outright.
Is it simple to use?	The ideal surface is easy to set up, operate and clean. It should also be able to perform multiple functions without requiring additional time-consuming adjustments by staff members.
Does the supplier offer survey compliance tools and clinical support?	Ask the supplier if they provide information on how the support surface fits into a comprehensive survey compliance plan. Do they have a clinical team to answer any questions you might have? What about a CEU program for your staff?
Is it effective?	Ask your supplier if they have any clinical documentation to show the surface's ability to prevent and help heal wounds.
Is it safe?	Support surfaces should help minimize the risk of resident falls and entrapment.
Is it comfortable?	Longer, more restful sleep helps promote wound healing. Is the support surface you are considering comfortable for sleeping?
What is the warranty?	Ask your supplier about the duration of the warranty and how claims are handled.
Can I try before I buy?	Discuss the possibility of a risk-free evaluation with your supplier.
Does the surface protect against shearing?	The support surface should be designed to prevent shearing-related tissue trauma.
Is there therapy flexibility?	Does the support surface offer more than one mode (for example, alternating pressure and static flotation modes) for maximum treatment flexibility?

Beds, Mattresses & Accessories

LIBERTY TOTAL BED PACKAGE



A total electric bed for less than \$1,000!

Build the perfect bed for your facility! After choosing the Liberty bed frame, you'll be able to select your desired half length assist rail as well as the color and style of head and footboards to complete the look.

Item #	Price
075-LBT7174	\$944.00
Pricing includes bed frame, half length assist rails & head/footboard selection	

ZENITH 9000 TOTAL BED PACKAGE



In two quick steps, you can create the ideal bed for your facility! After selecting the Zenith 9000 electric bed frame, you'll be able to choose your preferred half length assist rail as well as the style and color of head and footboards.

Item #	Price
075-ZZ98174	\$1,599.88
Pricing includes bed frame, half length assist rails & head/footboard selection	

FULL ELECTRIC BARIATRIC BED



drive

- Heavy-duty frame for strength and resident safety
- Larger sleep surface than conventional beds
- Split plan design with removable bed ends for easy setup
- Quiet, smooth operation

Item #	Price
500-BB600	\$1,993.54

FULL ELECTRIC BARIATRIC BED PACKAGE



drive

The Bariatric Bed Package contains one bariatric bed (500-BB600), a 42" bariatric foam mattress and one pair of "T" rails.

Item #	Price
500-BB600-PKG Package	\$2,249.00

EXCEL 5000 OVERLAY AIR MATTRESS WITH ALTERNATING PRESSURE



- Slip-resistant mat and securing straps
- CCPR feature allows for rapid deflation
- Low air loss, alternating pressure relief therapy (10, 15, 20, 25 minute cycles)
- Static function can suspend the alternating mode
- 350 lb weight capacity

Item #	Price
600-AM8000	\$789.95
36" x 80" x 8"	

P.R.O. MATT PLUS



- Non-powered convertible alternating pressure mattress replacement system
- Feature P.R.O. (Pressure Relief Optimization) air control technology
- Requires no adjustments or nasal inflation devices
- Four-zone inner air core automatically adjusts to meet resident needs

Item #	Price
076-PMP3680NZBA	\$1,198.55

FREE SHIPPING
ITEMS SHIP WITHIN 48 HOURS

P.R.O. MATT ES



- Converts the P.R.O. Matt Plus (076-PMP3680NZBA) into an alternating pressure therapeutic support surface system
- Alternating pressure, powered static flotation and autofirm modes
- Allows caregivers to select the mode that best meets wound management needs

Item #	Price
076-PMP3680NZBA-ES2	\$1,345.55

FREE SHIPPING
ITEMS SHIP WITHIN 48 HOURS

CBC CONTROL UNIT



- Use in conjunction with the P.R.O. Matt Plus (076-PMP3680NZBA) to provide alternating pressure therapy
- Adjustable dial
- Static mode
- LED visual alarm alert for low pressure

Item #	Price
076-PMP3680NZBA-CBC	\$1,785.55

FREE SHIPPING
ITEMS SHIP WITHIN 48 HOURS

3-YEAR PRESSURE REDISTRIBUTION MATTRESS



- Three pressure zones
- Channel-cut high-density polyurethane foam
- 300 lb weight capacity

Item #	Price
600-M700-76 36" x 76" x 6"	\$139.95
600-M700-80 36" x 80" x 6"	\$139.95
600-M700-84 36" x 84" x 6"	\$149.95

BUY 5 get FREE shipping! **OR** **BUY 25** get 3% OFF! **

7-YEAR PRESSURE REDISTRIBUTION MATTRESS



- Provides additional pressure reduction in heel area
- Solid-edge support for easy resident transfer
- 4-way stretch nylon waterproof cover
- 350 lb weight capacity

Item #	Price
600-M850-76 36" x 76" x 6"	\$187.95
600-M850-80 36" x 80" x 6"	\$187.95
600-M850-84 36" x 84" x 6"	\$198.95

BUY 5 get FREE shipping! **OR** **BUY 25** get 3% OFF! **

15-YEAR PRESSURE REDISTRIBUTION MATTRESS



- 4-way stretch nylon waterproof cover
- Designated head and foot sections
- Concealed zipper with Barrier Stop Over-Flap
- 450 lb weight capacity

Item #	Price
600-M900-76 36" x 76" x 6"	\$217.45
600-M900-80 36" x 80" x 6"	\$217.45
600-M900-84 36" x 84" x 6"	\$229.95

BUY 5 get FREE shipping! **OR** **BUY 25** get 3% OFF! **

HEEL SUSPENSION BOOT



- Super-soft peachskin antimicrobial cloth protects thin, fragile skin from tears
- Adaptable hook and loop closures allow the boot to be secured at two alternate positions
- Extended and cushioned design distributes the weight of the heel over a larger area, reducing pressure and increasing blood flow
- CA-117 approved

Item #	Price
600-PHE3-S Small	\$24.95
600-PHE3-M Medium	\$24.95
600-PHE3-L Large/Extra Large	\$29.95

FULL VINYL BED RAIL PADS



- Full-length bed rail pads
- Protective padding reduces risk of resident injury

Rails sold separately

Item #	Price
600-BRP1169-PR	\$37.95

HALF VINYL BED RAIL PADS



- Half-length vinyl bed rail pads
- Minimize risk of resident injury
- For use with both half- and full-size rails
- Can be used with both half- and full-size side rails

Rails sold separately

Item #	Price
600-BRP1134-PR	\$33.95

SAFETY HALF-LENGTH RAILS



- No-gap style
- Fits all spring-style healthcare beds
- Steel construction

Comparable to Invacare #6630

Item #	Price
500-RAIL-H	\$56.95

AUTO-TOUCH OVERBED TABLE



- Adjustable from 28" to 45"
- 30" wood grain laminated top

Comparable to Invacare #6417

Item #	Price
500-TTBED	\$52.25

* Qualify by buying 5 or more foam mattresses of any size or any combination
** Qualify by buying 25 or more foam mattresses. Offer is applied as an invoice discount for invoices paid within 30 days.

Resident Mobility & Lifting

STANDARD WHEELCHAIRS: FIXED ARM



- 300 lb weight capacity
- Hammertone steel frame
- Padded armrests

Comparable to Invacare

Item #	Price
500-WC18F 18" Width & Swing-Away Footrests	\$114.95
500-WC18E 18" Width & Elevated Leg Rests	\$124.95

STANDARD WHEELCHAIRS: REMOVABLE DESK ARM



- 300 lb weight capacity
- Hammertone steel frame
- Padded armrests
- Available in 18" & 20" widths

Comparable to Invacare

Item #	Price
500-WC18DE 18" Width & Elevated Leg Rests	\$119.95
500-WC18DF 18" Width & Swing-Away Footrests	\$124.95
500-WC20DF 20" Width & Swing-Away Footrests	\$167.95
500-WC20DE 20" Width & Elevated Leg Rests	\$175.95

HEAVY DUTY OVERSIZED WHEELCHAIRS



- 450 lb weight capacity
- Chrome plated
- Durable reinforced nylon upholstery
- Available in 22" & 24" widths

Comparable to Invacare Tracer Series

Item #	Price
500-WC22DF 22" Width & Swing-Away Footrests	\$245.95
500-WC22DE 22" Width & Elevated Leg Rests	\$265.95
500-WC24DF 24" Width & Swing-Away Footrests	\$279.95
500-WC24DE 24" Width & Elevated Leg Rests	\$292.95

3-POSITION GERI RECLINER CHAIR



- 3 different reclining positions
- Available in blue, mauve and jade

Comparable to Invacare #6074

Item #	Price
500-GC-3PM Mauve	\$345.95
500-GC-3PBR Blue	\$345.95
500-GC-3PJ Jade	\$345.95

WHEELCHAIR GEL-CUSHION



- Superior pressure relief and comfort
- Removable vinyl cover
- Low shear, antimicrobial, fluid-proof, fire resistant

Item #	Price
500-WC1816-EA	\$26.95

HPL402 LIFT



- 400 lb weight capacity
- Ergonomic handle grips reduce back strain
- Reverse-mounted actuator for additional knee clearance
- Six-point non-sway cradle
- One-year warranty on lift and actuator

Item #	Price
076-HPL402	\$1,285.55

FREE SHIPPING
ITEMS SHIP WITHIN 48 HOURS

HOYER PRESENCE LIFT



- 500 lb weight capacity
- Outstanding lift range
- Accommodates lifts from the floor as well as transfers to higher surfaces
- Perfect fit for larger residents
- Five-year warranty on lift structure; two year warranty on electrical components

Item #	Price
076-HOY-PRESENCE	\$3,546.99

FREE SHIPPING
ITEMS SHIP WITHIN 48 HOURS

HOYER PRESENCE LIFT PACKAGE



Package includes the Hoyer Presence Lift (076-HOY-PRESENCE) as well as a scale to simplify resident weighing activities

- 500 lb weight capacity
- Outstanding lift range
- Accommodates lifts from the floor as well as transfers to higher surfaces
- Perfect fit for larger residents
- Five-year warranty on lift structure; two year warranty on electrical components

Item #	Price
076-HOY-PRESENCEWSC	\$4,464.99

FREE SHIPPING
ITEMS SHIP WITHIN 48 HOURS

HPL700 LIFT



- 700 lb weight capacity
- Uniquely designed for safe lifting of heavier residents
- Oversized push handle for easy maneuvering
- Two-year warranty on structure; one-year warranty on electrical components; 90-day warranty on batteries, casters and hand pendant

Item #	Price
076-HPL700	\$3,296.99

FREE SHIPPING
ITEMS SHIP WITHIN 48 HOURS

HPL700 LIFT PACKAGE



This package includes the HPL700 Lift (076-HPL700) as well as a scale to simplify resident weighing activities

- 700 lb weight capacity
- Uniquely designed for safe lifting of heavier residents
- Oversized push handle for easy maneuvering
- Two-year warranty on structure; one-year warranty on electrical components; 90-day warranty on batteries, casters and hand pendant

Item #	Price
076-HPL700WSC	\$3,996.99

FREE SHIPPING
ITEMS SHIP WITHIN 48 HOURS

HOYER ELEVATE LIFT



- 440 lb weight capacity
- Compact and sturdy
- Option of standing or transport sling
- Designed to improve lifting experience for both caregiver and resident
- Five-year warranty on lift structure; two-year warranty on electrical components

Item #	Price
076-HOY-ELEVATE	\$3,949.99

FREE SHIPPING
ITEMS SHIP WITHIN 48 HOURS

HOYER ELEVATE LIFT PACKAGE



This package includes the Hoyer Elevate Lift (076-HOY-ELEVATE) as well as a scale to simplify resident weighing activities

- 440 lb weight capacity
- Compact and sturdy
- Option of standing or transport sling
- Designed to improve lifting experience for both caregiver and resident
- Five-year warranty on lift structure; two-year warranty on electrical components

Item #	Price
076-HOY-ELEVATEWSC	\$4,899.99

FREE SHIPPING
ITEMS SHIP WITHIN 48 HOURS

SLINGS FOR HPL402

For use with the HPL402 Lift (076-HPL402).

Item #	Price
076-113-D-LC	\$72.34

Comfort Sling with Commode Aperture, 400 lb. capacity

SLINGS FOR HOYER PRESENCE LIFT

For use with the Hoyer Presence Lift (076-HOY-PRESENCE and 076-HOY-PRESENCEWSC).

Item #	Price
076-NA1067	\$217.99
Full Back Padded Sling, X-Small	
076-NA1068	\$217.99
Full Back Padded Sling, Small	
076-NA1069	\$217.99
Full Back Padded Sling, Medium	
076-NA1070	\$217.99
Full Back Padded Sling, Large	

SLINGS FOR HPL700 LIFT

For use with the HPL700 Lift (076-HPL700 and 076-HOY-HPL700WSC).

Item #	Price
076-NA1071	\$217.99
Padded Full Back Sling, X-Large (500 lb capacity)	
076-NA1073	\$247.99
Padded Full Back Sling, Medium	
076-NA1074	\$247.99
Padded Full Back Sling, Large	
076-NA1075	\$322.99
Padded Full Back Sling, X-Large (850 lb capacity)	

SLINGS FOR HOYER ELEVATE LIFT

For use with the Hoyer Elevate Lift (076-HOY-ELEVATE and 076-HOY-ELEVATEWSC).

Item #	Price
500-ARISE_TR	\$204.66
Deluxe Transport Sling, Medium	
076-NA13499N	\$185.99
Deluxe Stand-Aid Sling, Small	
076-NA13500N	\$185.99
Deluxe Stand-Aid Sling, Medium	
076-13498N	\$185.99
Deluxe Stand-Aid Sling, Large	



MR. B'S SUPER EQUIPMENT SPECIALS

Look for our Super Priced Equipment Specials in your email

- We Partner with the Leading Manufacturers in the Healthcare Industry
- We provide Product Demo's, In-servicing and Training
- All Equipment Accessories Readily Available
- Capitol Equipment & Payment Plans and other budget solutions available
- **ProMedB**,™ We are a Medicare Accredited, Third-Party Biller



Clinical & Diagnostic

BRAUN THERMOSCAN® PRO 4000 EAR THERMOMETER



WelchAllyn®

- ExacTemp™ technology ensures proper positioning and improved accuracy
- Provides fast results
- Automatic probe cover eject button
- Easy-to-read LCD display
- Three-year limited warranty

Item #	Price
WA04000-200	\$174.95

WELCH ALLYN® SURETEMP® PLUS 690 ELECTRONIC THERMOMETER



WelchAllyn®

- Provides 4-second oral, 10-second rectal and 15-second adult axillary temperatures
- Monitor mode capability for measuring 3-5 minute temperatures
- Used probe covers can be ejected automatically
- Large LCD display

Item #	Price
WA690	\$239.95

FIRST CRUSH AUTOMATIC PILL CRUSHER



FIRST CRUSH™

- Crushes and grinds multiple pills into fine powder
- Fully automatic
- Crush, mix and serve in the same anti-static cup
- Quick operation

Item #	Price
500-PCA01	\$149.95

WELCH ALLYN® SPOT VITAL SIGNS®



WelchAllyn®

- First hospital-grade, automated, multi-parameter device created specifically to spot check vital signs
- Measurements are quick, easy and accurate
- Lightweight and portable
- Large LCD display with backlight

Item #	Price
WA42NTB-E1	\$2,255.03

FREE SHIPPING
ITEMS SHIP WITHIN 48 HOURS

ADVIEW™ MODULAR DIAGNOSTIC STATION



AView

- Features individual blood pressure, temperature and pulse oximetry modules
- Automated and manual BP options
- Filac™ FasTemp™ provides 10-second oral or axillary temperatures
- SpO₂ module includes industry-leading Nellcor compatible technology

Item #	Price
500-ST61	\$1,709.72

FREE SHIPPING
ITEMS SHIP WITHIN 48 HOURS

There are now two ways for you to get your First Crush Pill Crusher!

1. **Rent to Own:** The First Crush unit is available to you at no charge through a three-year rental agreement. To secure this option, all we require is that you purchase 1,000 CompleteRX cups (500-MC1000, \$38.95 per box of 1,000) per month, per unit, for the length of the agreement.
2. **Purchase:** You also have the option of purchasing the First Crush unit outright for \$149.95. There is no minimum cup purchase requirement with this option. CompleteRX cups are available to owners of the First Crush unit for \$33.95 per box of 1,000.

PHYSICIAN'S BEAM SCALE



Health o meter

- Capacity: 500 lb / 220 kg
- Large, easy-to-read measuring bar
- Non-slip, vinyl-covered platform
- Two-year warranty

Item #	Price
600-SPM 500 lb capacity	\$165.00

FREE SHIPPING
ITEMS SHIP WITHIN 48 HOURS

BARIATRIC MEDICAL SCALE



Health o meter

- Capacity: 700 lb / 310 kg
- Resolution: 0.2 lb / 0.1 kg
- Platform size: 22" W x 15-3/4" D
- EMR connectivity via USB and serial ports
- 3/4" LCD display with 180° swivel for ease of viewing
- Three-year limited warranty

Item #	Price
600-SSPP 700 lb capacity	\$998.95

FREE SHIPPING
ITEMS SHIP WITHIN 48 HOURS

PROFESSIONAL CHAIR SCALE



Health o meter

- Capacity: 440 lb / 200 kg
- Graduation: 1/4 lb / 100 g
- Seat size: 16-1/2" x 18-1/2" x 17-1/8"
- Two wheels for ease of movement; flip arm and foot rest
- Easy-to-clean plastic seat
- Two-year limited warranty

Item #	Price
600-SCHM 440 lb capacity	\$429.95

FREE SHIPPING
ITEMS SHIP WITHIN 48 HOURS

DIGITAL CHAIR SCALE



Health o meter

- Capacity: 440 lb / 200 kg
- Graduation: 0.2 lb / 0.1 kg
- Seat size: 18-1/4" x 14-1/2" x 17-1/2"
- EMR connectivity via USB
- 1 1/4" LCD display
- Two wheels for ease of movement; flip arm and foot rest
- Two-year limited warranty

Item #	Price
600-SCHE 440 lb capacity	\$499.00

FREE SHIPPING
ITEMS SHIP WITHIN 48 HOURS

PORTABLE DIGITAL WHEEL CHAIR SCALE WITH HANDRAILS



Health o meter

- Capacity: 700 lb / 310 kg
- Resolution: 0.2 lb / 0.1 kg
- Platform size: 32-3/8" W x 36-1/4" D
- Ramp size: 32 3/8" W x 9 7/8" D
- EMR connectivity via USB and serial ports
- 3/4" LCD display with 180° swivel for ease of viewing
- Three-year limited warranty

Item #	Price
600-SWPF 700 lb capacity	\$1,295.55

FREE SHIPPING
ITEMS SHIP WITHIN 48 HOURS

PORTABLE DIGITAL WHEEL CHAIR SCALE WITH HANDRAILS



Health o meter

- Capacity: 1000 lb / 454 kg
- Resolution: 0.2 lb / 0.1 kg
- Platform size: 32-3/8" W x 36-1/4" D
- Ramp size: 32 3/8" W x 9 7/8" D
- EMR connectivity via USB and serial ports
- 3/4" LCD display with 180° swivel for ease of viewing
- Three-year limited warranty

Item #	Price
600-SWPF-1 700 lb capacity	\$1,698.95

FREE SHIPPING
ITEMS SHIP WITHIN 48 HOURS

DIGITAL WHEELCHAIR RAMP SCALE



Health o meter

- Capacity: 1000 lb / 454 kg
- Smart Load Cell technology
- Durable steel structure with non-slip platform
- Three-year limited warranty

Item #	Price
600-SWPP-2 1000 lb capacity	\$1,520.95

FREE SHIPPING
ITEMS SHIP WITHIN 48 HOURS

DIGITAL IN-BED SCALE



Health o meter

- Capacity: 400 lb / 182 kg
- Motion-sensing technology ensures accurate weighing
- Superior precision and dependability
- Pivoting display for easy reading
- Three-year limited warranty (on stretcher and scale only)

Item #	Price
600-SBSD-1 400 lb capacity	\$2,408.95

FREE SHIPPING
ITEMS SHIP WITHIN 48 HOURS

Fall Prevention & Safety

BEDSIDE SAFETY MATS



- One-piece design
- Helps reduce possible impact-related injuries
- Provides full coverage of bed exit area
- Made from high-impact foam
- Fire-resistant, wipe-clean cover

Item #	Price
600-FP55 24" x 66" x 2"	\$49.95

BI-FOLD BEDSIDE SAFETY MATS



- Bi-fold design for easy storage
- Helps reduce possible impact related injuries
- Provides full coverage of bed exit area
- Made from high-impact foam
- Fire-resistant, wipe-clean cover
- Skid-resistant bottom

Item #	Price
600-FP55-BF 24" x 66" x 2"	\$56.99

EZ LANDING FALL MAT



- Trip-resistant beveled edges
- One-piece design
- Nanosilver guards against mold, mildew, stains and bacteria
- Stable, low-profile surface
- Slip-resistant bottom

Item #	Price
600-FP24-BV 24" x 68" x 1"	\$129.95

STRING ALARM



- Durable materials withstand institutional use
- Alarm settings inside battery compartment
- Unique alarm tone
- Unbreakable stainless steel mounting clip

Item #	Price
600-AA1	\$14.81

BASIC ALARM



- Automatically resets when pressure is applied to sensor pad
- Off/low/high switch
- 0/2 second delay located in battery compartment
- Strain relief for sensor pad cable

Item #	Price
600-AL1	\$29.95

ADVANCED ALARM



- Attaches to nurse call system
- Alarm is always in "on" position
- Automatically resets when pressure is applied to sensor pad
- Alarm settings inside battery compartment

Item #	Price
600-AL2	\$49.95

3-IN-1 ULTRA ALARM



- Alarm is always in "on" position
- Automatically resets when pressure is applied to sensor pad
- Alarm settings inside battery compartment
- Nurse call compatible

Item #	Price
600-AL3	\$54.95

DELUXE PULL STRING MONITOR



- Nurse call system integration for silent alarms
- Easy-to-use pull-string style
- Alarms when resident movement occurs
- High/low volume control

Item #	Price
500-ALPP03-S	\$29.90

INFRARED BEDSIDE MONITOR



- Infrared sensor detects movement and triggers alarm
- Doesn't require wires, cords or pads
- Nurse call capability
- Multiple installation methods

Item #	Price
500-ALIRM	\$54.55

UNIVERSAL 45-DAY SENSOR PAD



Sensor pads come for both chairs and beds.

- Works with many brands of fall monitors
- 45-day warranty period

Bed only:

- Oversized to reduce false alarms
- 68" bed sensor cable

Item #	Price
600-ALCP-45 Chair Sensor Pad; 10" W x 15" L	\$19.60
600-ALPB-45 Bed Sensor Pad; 10" W x 28" L	\$20.20

UNIVERSAL ONE-YEAR SENSOR PAD



Sensor pads come for both chairs and beds.

- Moisture resistant
- Works with many brands of fall monitors
- One-year warranty period

Bed only:

- Oversized to reduce false alarms
- 68" bed sensor cable

Item #	Price
600-ALCP-365 Chair Sensor Pad; 10" W x 15" L	\$31.15
600-ALPB-365 Bed Sensor Pad; 10" W x 28" L	\$35.76

ALARM/SENSOR FALL PREVENTION SYSTEM



The fall prevention system includes the Basic Alarm (600-A11) and either a Universal One-Year Chair Sensor Pad (600-ALCP-365) or a Universal One-Year Bed Sensor Pad (600-ALPB-365).

Item #	Price
600-AL365-CSYS Chair System	\$59.99
600-AL365-BSYS Bed System	\$69.99

BUCKLE SEATBELT MONITORING SYSTEM



- Works with the Ultra, Advanced and Basic Alarms
- Excellent alternative to sensor mat systems
- Alarms as soon as resident attempts to leave chair
- Mounts to most wheelchairs using existing hardware

Item #	Price
600-ALBB	\$24.55

HOOK-AND-LOOP SEATBELT MONITORING SYSTEM



- Works with the Ultra, Advanced and Basic Alarms
- Large red loop is easy to release
- Alarms as soon as resident attempts to leave chair
- Mounts to most wheelchairs using existing hardware

Item #	Price
600-ALBV	\$22.55

SINGLE CALL CORD



Single Call Cord comes in 8' and 10' lengths.

- Durable materials withstand institutional use
- Ergonomically designed pendant is easy to grasp
- 1/4" phone plug works with most call systems
- Latex free

Item #	Price
600-ANCS-8 8 feet in length	\$8.99
600-ANCS-10 10 feet in length	\$14.88

DOUBLE CALL CORD



- Durable materials withstand institutional use
- Allows two residents to use a single bedside station
- Ergonomically designed pendant is easy to grasp
- 1/4" phone plug works with most call systems
- 10 feet in length
- Latex free

Item #	Price
600-ANCD-10 10 feet in length	\$19.88

Respiratory

VISIONAIRE OXYGEN CONCENTRATOR



- Oxygen concentration: 1-5 LPM at 90% +5.5/-3%
- Weight: 30 lb (13.6 kg)
- Dimensions: 20.8" H x 14.1" W x 11.5" D
- Operational temperature range: 41° F to 105° F

Item #	Price
005-AS098-101	\$559.95
005-AS098-104 w/Eco	\$589.95

NEWLIFE INTENSITY 10 CONCENTRATOR



- Maximum pressure/maximum flow concentrator
- Can replace the need for external compressors
- May serve two residents simultaneously (maximum total flow 10 LPM per unit)
- Designed for high-prescriptions residents or those who also need outlet pressure

Item #	Price
005-AS099-10	\$1,250.00

FREESTYLE BY AIRSEP



- The only truly wearable portable oxygen concentrator
- Provides the longest duration between recharges of any portable concentrator
- Lightweight and quiet

Item #	Price
005-AS095-1	\$3,395.00

FINGERTIP PULSE OXIMETER (CLIP STYLE)



drive

- Two-way display
- Not for continuous monitoring
- Uses AAA batteries

Item #	Price
500-PULSEOXF	\$49.95

HANDHELD "HANDYOX" PULSE OXIMETER



drive

- Customizable audible & visual alarm settings
- Individualized pulse rate and oxygen saturation high/low thresholds
- Durable rubber boot provides protection against accidental drops
- Two-year limited warranty

Item #	Price
500-PULSEOXH-DRV Includes finger probe	\$249.95

TUFFSAT HANDHELD PULSE OXIMETER



- Increase validity of SpO₂ and pulse rate data using PIR
- One-hand operation
- An ideal spot-check solution
- Water-resistant

Item #	Price
500-PULSEOXH Includes finger probe	\$487.55



MINI COMPRESSOR NEBULIZER



drive

- Dimensions: 6" L x 4.5" W x 3.5" H
- Weight: 3.2 lbs
- Maximum compressor pressure: 36 psi
- Nebulization rate: 0.3 ml/min

Item #	Price
500-NC01M	\$26.95

COMPARTMENT STYLE COMPRESSOR/NEBULIZER



drive

- Maximum pressure: 30 psi
- Operating pressure: 12-14 psi
- liter flow: 8 ltr/min
- 45° angle delivery allows resident to recline during treatment

Item #	Price
500-NC01	\$39.95

PORTABLE ASPIRATOR (SUCTION MACHINE)



drive

- Controlled vacuum from 23" HG
- E-Z grip handle
- Base with cord wrap
- UL approved

Item #	Price
500-ASP1	\$148.95

PORTABLE ASPIRATOR (SUCTION MACHINE)



- Maximum vacuum 20.5" HG
- Mini suction cup feet for stability
- Convenient size
- Two-year warranty

Item #	Price
500-ASP2 Portable	\$179.95

Are You Equipped to Avoid Citations?

You devote a lot of time to making sure that the care your team provides to residents in your facility won't result in a citation when the survey team arrives. However, have you thought about whether the equipment your facility uses could actually be working against your survey preparation efforts? There are a number of F tags that contain guidance related to equipment.

Don't wait to be tagged – be proactive and order new equipment today!

F tags with guidance tied to equipment include¹:

F252: Safe/Clean/Comfortable Homelike Environment

One way a facility can make itself feel more homelike is by eliminating mass-purchased furniture, drapes and bedspreads that all look alike.

F256: Adequate and Comfortable Lighting Levels

Extra lighting, such as table and floor lamps that assist residents with tasks such as reading, are part of an adequate lighting design.

F314: Proper Treatment to Prevent/Heal Pressure Sores

The care plan for a resident at risk of friction or shearing during repositioning might include the use of lifting devices for repositioning.

Pressure-redistributing devices for beds and chairs need to be in place, working and used according to the manufacturer's recommendations.

F322: Proper Care and Services for the Resident with a Nasogastric Tube

If a feeding pump is used, it should be equipped with a functional alarm.

F323: Facility is Free of Accident Hazards

Devices that are defective or not used properly can be considered accident hazards.

F246: Accommodation of Needs and Preferences

Furniture and adaptive equipment that enable residents to stand independently, transfer without assistance (e.g., arm supports, correct chair height and depth, firm support) should be made available.

Facilities should provide items that promote mobility and independence for residents in going to the bathroom (such as grab bars and elevated toilet seats).

F328: Proper Treatment/Care for Special Care Needs

A suction machine and catheter should be immediately available in case a resident with a tracheostomy might need them.

If a resident is ventilator-dependent, routine maintenance and care need to be performed on the unit.

F369: Provides Special Eating Equipment/Utensils

A facility must provide special eating equipment and utensils for residents who need them.

F454: Physical Environment

The facility must install battery-operated smoke detectors and resident rooms and public areas.

F456: Essential Equipment in Safe Operating Condition

Essential equipment must be in safe operating condition and maintained according to manufacturer recommendations. This includes boiler room equipment, nursing unit/medication room refrigerators, kitchen refrigerator/freezer and laundry equipment.

F460: Rooms Assure Visual Privacy

The resident needs to have a means of completely withdrawing from public view while in bed. This could be a private room, curtains or moveable screens.

F461: Rooms Have at Least One Window to Outside

The facility must provide each resident with a separate bed of proper size and height for the convenience of the resident as well as a clean, comfortable mattress.

F464: Requirements for Dining and Activity Areas

Furniture in dining areas needs to be structurally sound and functional.

F468: Corridors Have Firmly Secured Handrails

Corridors need to be equipped with handrails that are firmly affixed to both sides of the corridor.

Reference

1. Centers for Medicare and Medicaid Services. State Operations Manual – Appendix PP – Guidance to Surveyors for Long Term Care Facilities. Available at: http://www.cms.gov/manuals/Downloads/som107ap_pp_guidelines_ltf.pdf. Accessed October 3, 2011.

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Tailored leasing plans to fit your equipment needs and budget.

A Step Above – An exclusive way to save you money, Professional Medical's **Loan-To-Own (LTO) Program** can bolster your facilities therapeutic equipment inventory, help you acquire new state-of-the-art merchandise and save you thousands of dollars over other traditional rental programs.

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