

# Smart Choice Equipment Solutions: Fall 2012



PROFESSIONAL MEDICAL, INC.



## ***Professional Medical, Inc.***

A Tradition of Quality, Value, & Trusted Service Since 1968

To Our Valued Customer,

Professional Medical's name and the values it was founded upon remain unchanged 44 years after the company was established.

We would like to thank you for choosing **Professional Medical** and look forward to fulfilling all of your medical equipment and supply needs. As part of our overall growth plans, and to meet the increased demand for our products, we are pleased to introduce our **Smart Choice Equipment Solutions**.

We simultaneously deliver on the three criteria that matter most to you:

**QUALITY** We have spent many years setting new standards in product quality, ensuring the highest levels of quality control and working only with manufacturers that share our commitment to excellence. Current customers are thrilled with our innovative, quality products and new customers will love having a source for high-quality equipment.

**PRICE** We strive to price our products at the most competitive levels possible. However, we don't compromise quality at the expense of cost. We are able to deliver this value proposition as a result of our streamlined distribution centers, our Research and Development Department and strong vendor relationships. We then pass the savings along to you.

**CUSTOMER SERVICE** The customer comes first in everything we do. We pride ourselves on our quick response times, knowledgeable staff and accessibility at the highest levels of our organization.

We at Professional Medical pride ourselves on being the **One Source Choice** for all your equipment and supply needs. We remain and will continue to be committed to our valued customers.

**Terry Barnes**  
President

**Matt Barnes**  
CEO

**Alan Ferry**  
COO



Professional Medical's  
Midwest Distribution Center  
New Lenox, IL

LONG-TERM CARE

HOSPICE

HOME HEALTH CARE

DME DEALERS

ASSISTED LIVING

ACUTE CARE

PRIMARY CARE  
PHYSICIANS/CLINICS

DISTRIBUTION

MARKETS SERVED

# CHOOSE THE RIGHT SUPPORT SURFACE

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When it comes to the prevention and treatment of pressure ulcers, choosing the right support surface is key. According to Tag F-314, facilities should match a device's potential therapeutic benefit with a resident's specific needs. The effectiveness of a pressure redistribution device is based on its potential to address the individual resident's risk, the resident's response to the product and the characteristics and condition of the product.<sup>1</sup>

## **There are two primary types of support surfaces<sup>1</sup>:**

**Static pressure redistribution devices** are non-powered devices that may be indicated when a resident is at risk for pressure ulcer development or delayed healing. These devices include:

- Solid foam
- Gel-infused foam
- Convoluted foam (i.e., channel-cut or "egg crate" foam)
- Gel mattresses

**Dynamic pressure reduction surfaces** are powered devices that are indicated if a resident can't move into a variety of positions without placing weight on a pressure ulcer, if their weight completely compresses a static device that otherwise maintains its original integrity or if they have a pressure ulcer that is not healing as expected and it is determined that pressure could be contributing to the delay. Dynamic pressure reduction surfaces include:

- Alternating pressure mattresses and overlays
- Low air loss systems

Professional Medical stocks a comprehensive selection of both static and dynamic pressure reduction and redistribution surfaces, including the new Dynamic Elite Mattress™ with Visco Gel Technology™ (VGT). VGT is a groundbreaking support surface that provides optimized pressure redistribution, rapid heat dissipation and vast increases in breathability compared to standard foam.

## **When selecting a mattress, remember<sup>1</sup>:**

- Mattresses should be discarded if infectious agents, such as body fluids, have penetrated the mattress fabric
- Mattresses need to be properly sized to reduce the risk of entrapment, which can occur when a resident is caught between the mattress and bed rail
- According to Tag F-461, facilities must provide each resident with a clean, comfortable mattress

## LIFTWALKER



- 300 lb weight capacity
- Ideal for individuals who need help sitting or standing
- Easy-to-deploy retractable stand assist bars
- Lifetime limited warranty

Item #	Price
600-AFLW	\$129.95

## STANDARD WHEELCHAIRS: FIXED ARM



- 300 lb weight capacity
- Hammertone steel frame
- Padded armrests

Item #	Price
500-WC18F 18" Width & Swing-Away Footrests	\$114.95
500-WC18E 18" Width & Elevated Leg Rests	\$124.95

## STANDARD WHEELCHAIRS: FLIP-BACK PADDED DESK ARM



- Strong, lightweight easy-to-clean nylon upholstery
- Flip-back, padded desk-length arms
- Solid rubber tires are durable and low-maintenance
- Three-year limited warranty

Item #	Price
500-WC18DF 18" wide; 250 lb capacity	\$107.99
500-WC18DE 18" wide; 250 lb capacity	\$117.99
500-WC20DF 20" wide; 300 lb capacity	\$117.99
500-WC20DE 20" wide; 300 lb capacity	\$127.99

## HEAVY DUTY OVERSIZED WHEELCHAIRS



- 450 lb weight capacity
- Chrome plated
- Durable reinforced nylon upholstery
- Available in 22" & 24" widths

Item #	Price
500-WC22DF 22" Width & Swing-Away Footrests	\$235.61
500-WC22DE 22" Width & Elevated Leg Rests	\$248.48
500-WC24DF 24" Width & Swing-Away Footrests	\$254.42
500-WC24DE 24" Width & Elevated Leg Rests	\$277.15

## STAND-ASSIST LIFT



**drive**

- 400 lb weight capacity
- Provides stable assistance for standing, transferring and toileting
- Easy-roll 4" casters
- Four sling attachment points accommodate a variety of stand-up sling designs

Item #	Price
500-IP350-S	\$2,495.99

## BARIATRIC BATTERY-POWERED LIFT



**drive**

- 600 lb weight capacity
- Six-point cradle
- Easily fits under low beds
- Extra-wide coated cradle with 360° rotation

Item #	Price
500-IP600	\$2,078.99

## BATTERY-POWERED LIFT



**drive**

- 450 lb weight capacity
- Easily fits under low beds (500-IP450-L only)
- Heavy-gauge construction
- For use with four-point and two-point slings
- Fast, easy charge from AC outlet

Item #	Price
500-IP450-L	\$1,385.99
500-IP450	\$1,579.48

**3-POSITION GERI RECLINER CHAIR**



- 3 different reclining positions
- Available in blue, mauve and jade

Item #	Price
500-GC-3PM Mauve	\$365.95
500-GC-3PBR Blue	\$365.95
500-GC-3PJ Jade	\$365.95

**WHEELCHAIR GEL-CUSHION**



- Superior pressure relief and comfort
- Removable vinyl cover
- Low shear, antimicrobial, fluid-proof, fire resistant

Item #	Price
600-WC1816-EA	\$26.95

**HEEL SUSPENSION BOOT**



**Compliance**

- Super-soft peachskin antimicrobial cloth protects thin, fragile skin from tears
- Adaptable hook and loop closures allow the boot to be secured at two alternate positions
- Extended and cushioned design distributes the weight of the heel over a larger area, reducing pressure and increasing blood flow
- CA-117 approved

Item #	Price
600-PHE3-S Small	\$21.95
600-PHE3-M Medium	\$21.95
600-PHE3-L Large/Extra Large	\$26.95

**HEEL FLOTATION BOOT**



- Soft velour fabric
- Adaptable hook and loop closures
- Water-based gel pack for hot or cold therapy
- One size fits most (average adult)

Item #	Price
600-PHG3	\$23.95



# DO YOUR WHEELCHAIRS MEASURE UP?

Just as all residents are unique, not all wheelchairs are created equal. Although many nursing home residents rely on wheelchairs, they are often not assessed individually to ensure safe and effective mobility.

When selecting a wheelchair for an individual resident, be sure to take the following measurements into consideration. All measurements should be taken when the resident is sitting in a wheelchair or straight-backed chair.

**Seat width:** The goal is to distribute a person's weight over the widest possible surface. There should be clearance room on each side for ease of transfer and the individual should not rub against the side panels of the wheelchair.

**Seat depth:** The seat should be deep enough to distribute weight along the buttocks and thighs without creating undue pressure over the ischium or circulatory difficulties and skin irritation in popliteal areas.

**Seat height:** The seat height should allow the user to obtain optimal propulsion and prevent the person's knees from scraping the bottom of tables.

**Leg length:** The objective is to elevate the footplates to allow a 2" clearance above the ground. This makes it easy and safe to traverse curbs, doorways and uneven surfaces.

**Arm height:** The arms should be adjusted to help the user maintain correct posture and balance while simultaneously providing comfortable support for the arms and shoulders.

**Back height:** The back height should be selected based on an individual's physical needs and activity capabilities.

# Beds & Accessories

## BASIC HIGH-LOW BED



- 450 lb weight capacity
- 80" sleep surface
- Roll-at-any-height design
- Locking system

Item #	Price
600-BED1 80" L x 35" W	\$998.65

## BASIC+ HIGH-LOW BED



- 450 lb weight capacity
- 80" sleep surface
- Advanced caster locking system
- Optional 42" expandable deck

Item #	Price
600-BED2 80" L x 35" W	\$1,138.65

## ULTIMATE HIGH-LOW BED



- 500 lb weight capacity
- Expands from 35" to 42" wide and 76" to 84" long
- Provides more workable surface for repositioning and care
- Rolls at any height

Item #	Price
600-BED3 76"-84" L x 35"-42" W	\$1,618.65

## SMOKEY HOLLOW HEADBOARDS AND FOOTBOARDS

### Smokey Hollow DEFAULT SHAPE



- Headboards and footboards for use with 600-BED1, 600-BED2 and 600-BED3
- Smokey Hollow shape
- Available in Rich Solar Oak laminate or Rich Amber Cherry laminate

Item #	Price
600-BED-HB1 Headboard; Rich Solar Oak laminate	\$42.60
600-BED-FB1 Footboard; Rich Solar Oak laminate	\$42.60
600-BED-HB2 Headboard; Rich Amber Cherry laminate	\$42.60
600-BED-FB2 Footboard; Rich Amber Cherry laminate	\$42.60

## LIBERTY BED



- 450 lb weight capacity
- 360-degree mobility at any height
- Quiet, smooth operation with three DC motors
- Surface treated with antimicrobial SilverSolutions
- Adjustable brackets allow bed to be used at both 76" and 80" lengths

Item #	Price
075-LBT7174 76" or 80" L x 35" W; Assist rails and head/footboard sold separately	\$735.95

## ZENITH 9000 BED



- 600 lb weight capacity
- Fast, even-speed Timesaver Technology™ motors
- 360-degree mobility at any height
- Surface treated with antimicrobial SilverSolutions
- Adjustable brackets allow bed to be used at both 76" and 80" lengths

Item #	Price
075-ZZ98174 76" or 80" L x 35" W; Assist rails and head/footboard sold separately	\$1,279.95

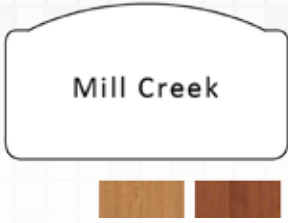
## FULL ELECTRIC BARIATRIC BED



- Heavy-duty frame for strength and resident safety
- Larger sleep surface than conventional beds
- Split plan design with removable bed ends for easy setup
- Quiet, smooth operation
- *The Bariatric Bed Package contains one bariatric bed (500-BB600), a 42" bariatric foam mattress and one pair of "T" rails.*

Item #	Price
500-BB600	\$1,993.54
500-BB600-PKG Package	\$2,249.00

**MILL CREEK HEADBOARDS AND FOOTBOARDS**



- Headboards and footboards for use with 600-BED1, 600-BED2 and 600-BED3
- Mill Creek shape
- Available in Rich Solar Oak laminate or Rich Amber Cherry laminate

Item #	Price
600-BED-HB3 Headboard; Rich Solar Oak laminate	\$42.60
600-BED-FB3 Footboard; Rich Solar Oak laminate	\$42.60
600-BED-HB4 Headboard; Rich Amber Cherry laminate	\$42.60
600-BED-FB4 Footboard; Rich Amber Cherry laminate	\$42.60

**BARIATRIC EXPANDABLE BED**



- 750 lb weight capacity
- Can expand to accept a 48" mattress
- Smokey Hollow headboard and footboard available
- Rich Solar Oak laminate

Item #	Price
600-BED4 80"-88" L x 39"-48" W	\$3,149.65
600-BED4-HB1 Headboard; Rich Solar Oak laminate	\$77.50
600-BED4-FB1 Footboard; Rich Solar Oak laminate	\$77.50

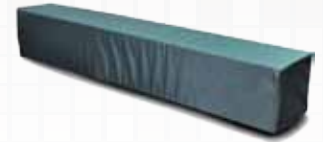
**MATTRESS EXPANDER AND BED EXTENSION**



- Mattress expander converts 35" mattress to 42" mattress ideal for bariatric residents
- Easy-to-use Velcro attachment points
- Thick foam top layer
- Fully encloses mattress
- Bed extension for use with 600-Bed1 and 600-Bed2
- Extends bed to 42" wide

Item #	Price
600-BEDEXP-42 Mattress expander	\$218.92
600-BEDEXT-42 Bed Extender	\$148.50

**GAP STOP**



- Use the Gap Stop when you need a longer mattress but don't want to swap out the one currently in use
- Fills the space between the end of the mattress and the retainer
- Extends mattress length by 6"

Item #	Price
600-BEDGF-35 35" wide	\$69.75
600-BEDGF-42 42" wide	\$79.72

**BARIATRIC TRAPEZE BAR**



- Bariatric trapeze bar for use with 600-BED4
- Overhead or Freestanding designs

Item #	Price
600-TO1B Overhead design	\$310.25
600-TO1B-F Freestanding	\$380.25

**AUTO-TOUCH OVERBED TABLE**



- Adjustable from 28" to 45"
- 30" wood grain laminated top

Item #	Price
500-TTBED	\$49.99

**SAFETY HALF-LENGTH RAILS**



- No-gap style
- Fits all spring-style healthcare beds
- Steel construction

Item #	Price
500-RAIL-H	\$56.95

**HALF AND FULL VINYL BED RAIL PADS**



- Half-length and full-length vinyl bed rail pads provide protective padding to reduce the risk of resident injury

Item #	Price
600-BRP1134-PR Half-length vinyl bed rail pads; rails sold separately	\$21.25
600-BRP1169-PR Full-length vinyl bed rail pads; rails sold separately	\$37.95



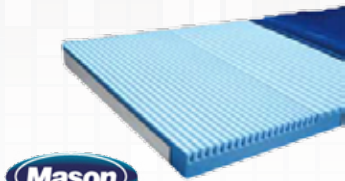
**MR. B'S** SUPER EQUIPMENT SPECIALS

Look for our super-priced equipment specials in your email

- We partner with the leading manufacturers in the healthcare industry
- We provide product demos, in-servicing and training
- All equipment accessories readily available
- Capital equipment and payment plans and other budget solutions available
- We are a Medicare-accredited third-party biller (**ProMedB™**)



## 3-YEAR PRESSURE REDISTRIBUTION MATTRESS



- Three pressure zones
- Channel-cut high-density polyurethane foam
- 300 lb weight capacity

Item #	Price
600-M700-76 36" x 76" x 6"	\$139.95
600-M700-80 36" x 80" x 6"	\$139.95
600-M700-84 36" x 84" x 6"	\$149.95

BUY 5 get FREE shipping! **OR** BUY 25 get 3% OFF!\*\*\*

## 7-YEAR PRESSURE REDISTRIBUTION MATTRESS



- Provides additional pressure reduction in heel area
- Solid-edge support for easy resident transfer
- 4-way stretch nylon waterproof cover
- 350 lb weight capacity

Item #	Price
600-M850-76 36" x 76" x 6"	\$187.95
600-M850-80 36" x 80" x 6"	\$187.95
600-M850-84 36" x 84" x 6"	\$198.95

BUY 5 get FREE shipping! **OR** BUY 25 get 3% OFF!\*\*\*

## 15-YEAR PRESSURE REDISTRIBUTION MATTRESS



- 4-way stretch nylon waterproof cover
- Designated head and foot sections
- Concealed zipper with Barrier Stop Over-Flap
- 450 lb weight capacity

Item #	Price
600-M900-76 36" x 76" x 6"	\$232.45
600-M900-80 36" x 80" x 6"	\$232.45
600-M900-84 36" x 84" x 6"	\$244.95

BUY 5 get FREE shipping! **OR** BUY 25 get 3% OFF!\*\*\*

## DYNAMIC ELITE MATTRESS



- Quickly channels heat away from the body, helping to reduce pressure ulcer incidence
- Provides superior pressure redistribution
- 400 lb weight capacity
- 10-year non-prorated warranty

Item #	Price
600-M1000-76 36" x 76" x 6"	\$249.99
600-M1000-80 36" x 80" x 6"	\$249.99
600-M1000-84 36" x 84" x 6"	\$259.99

BUY 5 get FREE shipping! **OR** BUY 25 get 3% OFF!\*\*\*

## ALTERNATING PRESSURE MATTRESS SYSTEM



- Offers an extraordinary therapeutic surface for the prevention and treatment of pressure sores
- Provides user-friendly operation and offers an 8-minute cycle time
- Removable non-shear, antimicrobial cover encapsulates the entire 20-bladder mattress
- CPR feature allows for rapid deflation of mattress system
- 350 lb weight capacity

Item #	Price
600-AM7000 36" x 80" x 8"	\$465.95

## LOW AIRLOSS & ALTERNATING PRESSURE MATTRESS SYSTEM



- Slip-resistant mat and securing straps
- CPR feature allows for rapid deflation
- Low air loss, alternating pressure relief therapy (10, 15, 20, 25 minute cycles)
- Static function can suspend the alternating mode
- 350 lb weight capacity

Item #	Price
600-AM8000 36" x 80" x 8"	\$789.95

## TRUE LOW AIR LOSS MATTRESS SYSTEM WITH PULSATE



- Offers an extraordinary therapeutic mattress system for the prevention and treatment of pressure sores
- Low air loss surface with more than 1180 liters of air flow per minute diffusing directly under the resident
- Removable non-shear, antimicrobial cover
- CPR feature allows for rapid deflation of mattress system
- 1000 lb weight capacity

Item #	Price
600-AM9000 36" x 80" x 10"	\$1,989.95

## BARIATRIC LOW AIR LOSS WITH ALTERNATING PRESSURE MATTRESS



- Low air loss and alternating pressure therapies in one unit
- High air flow dual function control unit
- Cellincell design in case of power failure
- Alternating cycle times (5/10/15/20 minute)
- CPR deflation in 20 seconds
- 1000 lb weight capacity

Item #	Price
600-AM9000B 42" x 80" x 10"	\$2,199.95
600-AM9000B48 48" x 80" x 10"	\$2,399.95



**SHOP NOW**  
promedsupply.com

**DYNAMIC ELITE MATTRESS WITH RAISED RAILS**



- Quickly channels heat away from the body, helping to reduce pressure ulcer incidence
- Provides superior pressure redistribution
- Side rails decrease fall risk
- 400 lb weight capacity
- 10-year non-prorated warranty

Item #	Price
600-M1000-76-RR 36" x 76" x 6"	\$264.99
600-M1000-80-RR 36" x 80" x 6"	\$264.99
600-M1000-84-RR 36" x 84" x 6"	\$274.99

**BUY 5** get FREE shipping! **OR** **BUY 25** get 3% OFF! \*\*

**BUY 5** get FREE shipping! **OR** **BUY 25** get 3% OFF! \*\*

- \* Qualify by buying 5 or more foam mattresses of any size or any combination
- \*\* Qualify by buying 25 or more foam mattresses. Offer is applied as an invoice discount for invoices paid within 30 days.



# LOAN TO OWN

new healthcare equipment now

## New Equipment Now

*Tailored leasing plans to fit your equipment needs and budget.*

Professional Medical's exclusive **Loan-To-Own (LTO) Program** can bolster your facility's therapeutic equipment inventory, help you acquire new state-of-the-art merchandise and save you thousands of dollars over other traditional rental programs.

**Use your funds wisely now, not during survey time!** Allow Professional Medical to help evaluate the equipment needed to provide the safety your employees expect and the quality care your residents deserve. Now, with our LTO solution, you can afford the equipment needed to provide quality care while remaining compliant with state and federal guidelines.

Your ProMed sales representative can walk you through preparing a customized budget analysis offering the best therapeutic equipment backed by the most cost-effective leasing program in the industry.



## INFRARED THERMOMETER



- Measure temperature by pointing thermometer at center of forehead
- Temperature measurement is quick, precise, hygienic and safe
- Temperature can also be taken on navel or neck
- FDA approved

Item #	Price
600-TH100	\$169.00

## BRAUN THERMOSCAN® PRO 4000 EAR THERMOMETER



**WelchAlllyn®**

- ExacTemp™ technology ensures proper positioning and improved accuracy
- Provides fast results
- Automatic probe cover eject button
- Easy-to-read LCD display
- Three-year limited warranty

Item #	Price
WA04000-200	\$174.95

## WELCH ALLYN® SURETEMP® PLUS 690 ELECTRONIC THERMOMETER



**WelchAlllyn®**

- Provides 4-second oral, 10-second rectal and 15-second adult axillary temperatures
- Monitor mode capability for measuring 3-5 minute temperatures
- Used probe covers can be ejected automatically
- Large LCD display

Item #	Price
WA690	\$254.95

## ADVIEW™ MODULAR DIAGNOSTIC STATION



**ADView**

- Features individual blood pressure, temperature and pulse oximetry modules
- Automated and manual BP options
- Filac™ FasTemp™ provides 10-second oral or axillary temperatures
- SpO<sub>2</sub> module includes industry-leading Nellcor compatible technology

Item #	Price
500-ST61	\$1,709.72
500-ST154 Mobile stand	\$344.18

**FREE SHIPPING**  
ITEMS SHIP WITHIN 48 HOURS

## PHYSICIAN'S BEAM SCALE



**Health o meter®**  
Professional

- Capacity: 500 lb/2330 kg
- Large, easy-to-read measuring bar
- Non-slip, vinyl-covered platform
- Two-year warranty

Item #	Price
600-SPM	\$173.00

## PROFESSIONAL CHAIR SCALE



**Health o meter®**  
Professional

- Capacity: 440 lb/200 kg
- Graduation: ¼ lb/100 g
- Seat size: 16½" x 18½" x 17⅞"
- Two wheels for ease of movement; flip arm and foot rest
- Easy-to-clean plastic seat
- Two-year limited warranty

Item #	Price
600-SCHM 440 lb capacity	\$429.95

## DIGITAL CHAIR SCALE



**Health o meter®**  
Professional

- Capacity: 440 lb/200 kg
- Graduation: 0.2 lb/0.1 kg
- Seat size: 18¼" x 14½" x 17½"
- EMR connectivity via USB
- 1¼" LCD display
- Two wheels for ease of movement; flip arm and foot rest
- Two-year limited warranty

Item #	Price
600-SCHE 440 lb capacity	\$499.00

**WELCH ALLYN®  
SPOT VITAL SIGNS®**



**Welch Allyn®**

- First hospital-grade, automated, multi-parameter device created specifically to spot check vital signs
- Measurements are quick, easy and accurate
- Lightweight and portable
- Large LCD display with backlight

Item #	Price
WA42NTB-E1	\$2,078.99
WA4700-60 Mobile stand	\$328.55

**FREE SHIPPING**  
ITEMS SHIP WITHIN 48 HOURS

**SEMI-AUTOMATIC  
AED**



**CARDIAC  
science**

- Administers defibrillating shock at the press of a button
- Self-tests all main components daily
- Calculates whether additional, more powerful shocks are necessary
- Seven-year warranty on AED, four-year full battery operational replacement guarantee

Item #	Price
500-CS55	\$1,299.95

**FREE SHIPPING**  
ITEMS SHIP WITHIN 48 HOURS

**FIRST CRUSH AUTOMATIC  
PILL CRUSHER**



**FIRST CRUSH™**

- Crushes and grinds multiple pills into fine powder
- Fully automatic
- Crush, mix and serve in the same anti-static cup
- Quick operation
- *Lease options available. Call for details.*

Item #	Price
500-PCA01	\$169.95

**BARITRIC MEDICAL  
SCALE**



**Health o meter®  
PROFESSIONALS**

- Capacity: 700 lb/310 kg
- Resolution: 0.2 lb/0.1 kg
- Platform size: 22" W x 15¾" D
- EMR connectivity via USB and serial ports
- ¾" LCD display with 180° swivel for ease of viewing
- Three-year limited warranty

Item #	Price
600-SSPP 700 lb capacity	\$998.95

**PORTABLE DIGITAL WHEELCHAIR  
SCALE WITH HANDRAILS**



**Health o meter®  
PROFESSIONALS**

- Capacity: 1000 lb/454 kg
- Smart Load Cell technology
- Durable steel structure with non-slip platform
- Three-year limited warranty

Item #	Price
600-SWPP-2 1000 lb capacity	\$1,520.95

**FIXED HEIGHT  
BATH**



- 330 lb weight capacity
- Stylish, extra-deep tub
- Powered seat lift and traverse
- Seat can be set at any height
- Smooth, easy-clean surface

Item #	Price
500-TUB1 60" and 67" lengths available	\$10,497.65

## VISIONAIRE OXYGEN CONCENTRATOR



**AIRSEP**

- Oxygen concentration: 1-5 LPM at 90% +5.5/-3%
- Weight: 30 lb (13.6 kg)
- Dimensions: 20.8" H x 14.1" W x 11.5" D
- Operational temperature range: 41° F to 105° F

Item #	Price
005-AS098-101	\$559.95
005-AS098-104 w/Eco	\$589.95

## NEWLIFE INTENSITY 10 CONCENTRATOR



**AIRSEP**

- Maximum pressure/maximum flow concentrator
- Can replace the need for external compressors
- May serve two residents simultaneously (maximum total flow 10 LPM per unit)
- Designed for high-prescription residents or those who also need outlet pressure

Item #	Price
005-AS099-10	\$1,250.00

## FREESTYLE BY AIRSEP



**AIRSEP**

- The only truly wearable portable oxygen concentrator
- Provides the longest duration between recharges of any portable concentrator
- Lightweight and quiet

Item #	Price
005-AS095-1	\$3,395.00

## FINGERTIP PULSE OXIMETER (CLIP STYLE)



**drive**

- Two-way display
- Not for continuous monitoring
- Uses AAA batteries

Item #	Price
500-PULSEOXF	\$49.95

## HANDHELD "HANDYOX" PULSE OXIMETER



**drive**

- Customizable audible and visual alarm settings
- Individualized pulse rate and oxygen saturation high/low thresholds
- Durable rubber boot provides protection against accidental drops
- Two-year limited warranty

Item #	Price
500-PULSEOXH-DRV Includes finger probe	\$249.95

## TUFFSAT HANDHELD PULSE OXIMETER



**GE**

- Increase validity of SpO<sub>2</sub> and pulse rate data using Plr
- One-hand operation
- An ideal spotcheck solution
- Water-resistant

Item #	Price
500-PULSEOXH Includes finger probe	\$487.55

**PACIFICA ELITE  
NEBULIZER**



**drive**

- Ultra compact, portable design
- Weight: 4.1 lbs
- Powerful piston pump is efficient, dependable and quiet
- Comes complete with disposable neb kit
- Five-year limited warranty

Item #	Price
500-NC01M	\$19.99

**COMPARTMENT STYLE  
COMPRESSOR/NEBULIZER**



**drive**

- Maximum pressure: 30 psi
- Operating pressure: 12-14 psi
- Liter flow: 8 ltr./min
- 45° angle delivery allows resident to recline during treatment

Item #	Price
500-NC01	\$39.95

**HEAVY DUTY PORTABLE  
SUCTION MACHINE**



**drive**

- Controlled vacuum from 23" HG
- E-Z grip handle
- Base with cord wrap
- UL approved

Item #	Price
500-ASP1	\$148.95

**PORTABLE SUCTION  
MACHINE**



- Maximum vacuum 20.5" HG
- Mini suction cup feet for stability
- Convenient size
- Two-year warranty

Item #	Price
500-ASP2 Portable	\$179.95

## Oxygen Concentrator Care

Therapeutic use of medical-grade oxygen supplied via an oxygen concentrator requires trained clinical assessment, a prescription, in-servicing and instruction on the use, service, maintenance and support of the system you choose. We hope the following information will be useful to you in the creation of your own oxygen concentrator care plan.

### Concentrator Care Checklist

#### Bacteria filter

- Replace during preventive maintenance schedule

#### Exhaust muffler canister/exhaust muffler

- Perform the following at 20,000 hour intervals or as needed:
  - Replace muffler canister and muffler if plugged or restricted
  - Install new exhaust muffler if canister is in good condition

#### Exterior

- Use EPA-approved cleansing and disinfecting wipes to keep the surface of the unit clean

#### Gross particle filter

- These reusable filters can be blown clean or hand washed/squeezed dry or replaced either weekly or as needed

#### Hydrophobic filter

- Replace the filter immediately if it becomes wet as it will prohibit or restrict the flow of oxygen
- Change the filter at ongoing intervals as detailed in your owner's manual

#### Alarm back-up battery

- The battery (typically a 9-volt) should be changed annually or as needed

#### Filters and batteries

- It is wise to keep at least one set of all replacement filters and batteries on hand

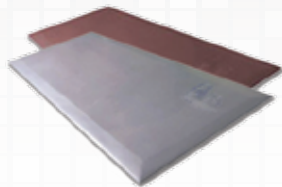
### Maintenance log

We suggest keeping a maintenance log that notes the following about your concentrators:

- Unit's serial number
- Hours at time of service (from the digital hour meter)
- What maintenance was performed (i.e., changed battery, etc.)
- Date maintenance was performed
- Signature of person who performed maintenance
- It is a good to keep a copy of this record on the unit

*Note: Concentrator care and components will vary by manufacturer and brand. Please consult your owner's manual for specific guidance regarding your machines.*

## LANDING STRIP LOW PROFILE, BEVELED FLOOR MAT



- Injury-mitigating floor mat
- Stays in place even during care delivery
- Beveled edges accommodate wheelchairs and lifts
- Reduces tripping hazards

Item #	Price
600-FPB23-GR Gray, 23" x 68" x 1"	\$114.95
600-FPB23-BR Burgundy, 23" x 68" x 1"	\$114.95

## LANDING STRIP FLOOR MAT WITH NITE-GLO BORDER



- Nite-Glo border stands out in even dimly lit rooms to alert staff to the mat's presence
- Unusually thin and surprisingly firm
- Prevents tripping and permits carts, chairs, beds and tables to roll over easily
- Non-slip vinyl base

Item #	Price
600-FPB24BR-GLO 24" x 70" x 1"	\$139.95

## BEDSIDE SAFETY MAT



- One-piece design
- Helps reduce possible impact-related injuries
- Provides full coverage of bed exit area
- Made from high-impact foam
- Fire-resistant, wipe-clean cover

Item #	Price
600-FP55 24" x 66" x 2"	\$45.99

## BI-FOLD BEDSIDE SAFETY MAT



- Bi-fold design for easy storage
- Helps reduce possible impact-related injuries
- Provides full coverage of bed exit area
- Made from high-impact foam
- Fire-resistant, wipe-clean cover
- Skid-resistant bottom

Item #	Price
600-FP55-BF 24" x 66" x 2"	\$49.99

## STRING ALARM



- Durable materials withstand institutional use
- Alarm settings inside battery compartment
- Unique alarm tone
- Unbreakable stainless steel mounting clip

Item #	Price
600-AA1	\$14.81

## BASIC ALARM



- Automatically resets when pressure is applied to sensor pad
- Off/low/high switch
- 0/2 second delay located in battery compartment
- Strain relief for sensor pad cable
- Compatible with our universal chair and bed sensors, and seat belt systems.

Item #	Price
600-AL1	\$29.95

## FLEX/ADVANCED ALARM



- Attaches to nurse call system
- Alarm is always in "on" position
- Automatically resets when pressure is applied to sensor pad
- Alarm settings inside battery compartment
- Compatible with our universal chair and bed sensors, seat belt systems and floor sensor pad (600-ALFP-365)

Item #	Price
600-AL2	\$49.95

## 3-IN-1 ULTRA ALARM



- Alarm is always in "on" position
- Automatically resets when pressure is applied to sensor pad
- Alarm settings inside battery compartment
- Nurse call compatible
- Compatible with our universal chair and bed sensors, seat belt systems and floor sensor pad (600-ALFP-365)

Item #	Price
600-AL3	\$54.95

**UNIVERSAL 45-DAY SENSOR PAD**



Sensor pads available for both chairs and beds.

- Works with many brands of fall monitors
- 45-day warranty period

**Bed only:**

- Oversized to reduce false alarms
- 68" bed sensor cable

Item #	Price
600-ALCP-45 Chair Sensor Pad; 10" W x 15" L	\$19.60
600-ALBP-45 Bed Sensor Pad; 10" W x 28" L	\$20.20

**UNIVERSAL ONE-YEAR SENSOR PAD**



Sensor pads available for both chairs and beds.

- Moisture resistant
- Works with many brands of fall monitors
- One-year warranty period

**Bed only:**

- Oversized to reduce false alarms
- 68" bed sensor cable

Item #	Price
600-ALCP-365 Chair Sensor Pad; 10" W x 15" L	\$31.15
600-ALPB-365 Bed Sensor Pad; 10" W x 28" L	\$35.76

**ALARM/SENSOR FALL PREVENTION SYSTEM**



The fall prevention system includes the Basic Alarm (600-AL1) and either a Universal One-Year Chair Sensor Pad (600-ALCP-365) or a Universal One-Year Bed Sensor Pad (600-ALPB-365).

Item #	Price
600-AL365-CSYS Chair System	\$59.99
600-AL365-BSYS Bed System	\$69.99

**FLOOR SENSOR PAD**



- Use at the bedside or doorway to alert caregivers of resident activity
- Heavy-duty and ideal for institutional use
- For use with 3-in-1 Ultra (600-AL3) and Flex/Advanced (600-AL2) alarms
- 22" x 39"

Item #	Price
600-ALFP-365	\$73.50

**INFRARED BEDSIDE MONITOR**



- Infrared sensor detects movement and triggers alarm
- Doesn't require wires, cords or pads
- Nurse call capability
- Multiple installation methods

Item #	Price
500-ALIRM Infrared Bedside Monitor	\$54.55
500-ALIRM-BB Bed Bracket	\$18.96

**SEATBELT MONITORING SYSTEMS**



- Works with the Ultra, Flex/Advanced and Basic Alarms
- Alarms as soon as resident attempts to leave chair
- Mounts to most wheelchairs using existing hardware
- Large red loop is easy to release (600-ALBV only)

Item #	Price
600-ALBV Hook-and-Loop Seatbelt Monitoring System	\$22.55
600-ALBB Buckle Seatbelt Monitoring System	\$24.55

**SINGLE CALL CORD**



Single Call Cord available in 8' and 10' lengths.

- Durable materials withstand institutional use
- Ergonomically designed pendant is easy to grasp
- 1/4" phone plug works with most call systems
- Latex free

Item #	Price
600-ANCS-8 8 feet in length	\$8.99
600-ANCS-10 10 feet in length	\$14.88

**DOUBLE CALL CORD**



- Durable materials withstand institutional use
- Allows two residents to use a single bedside station
- Ergonomically designed pendant is easy to grasp
- 1/4" phone plug works with most call systems
- 10 feet in length
- Latex free

Item #	Price
600-ANCD-10 10 feet in length	\$19.88



#### Reference

1 Centers for Medicare & Medicaid Services. State Operations Manual Appendix PP – Guidance to Surveyors for Long Term Care Facilities (Rev. 70-01-07-11). Available at: [http://www.cms.gov/Regulations-and-Guidance/Guidance/Manuals/downloads/som107ap\\_pp\\_guidelines\\_ltcf.pdf](http://www.cms.gov/Regulations-and-Guidance/Guidance/Manuals/downloads/som107ap_pp_guidelines_ltcf.pdf). Accessed August 30, 2012.

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