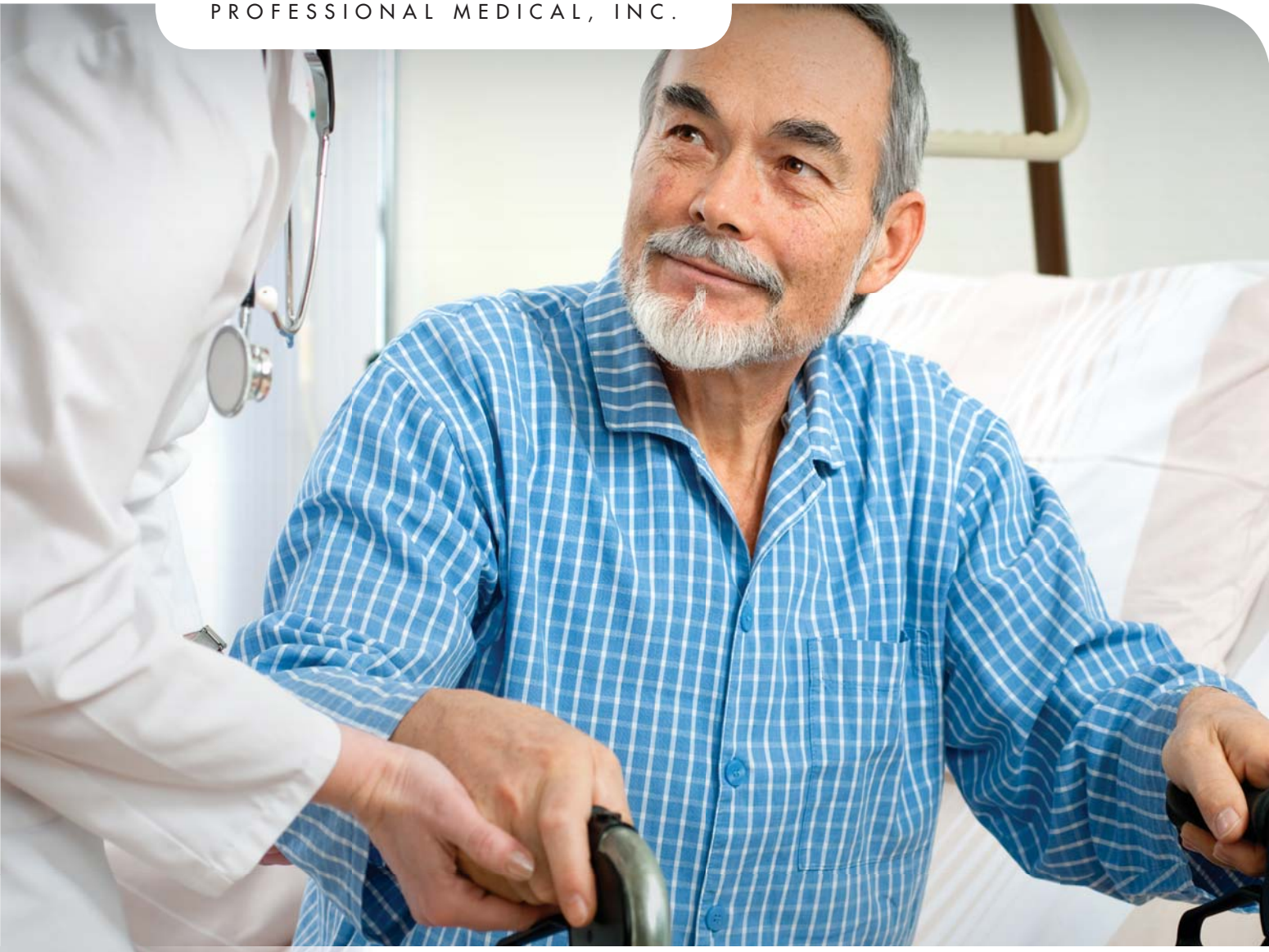


PROFESSIONAL MEDICAL, INC.



Smart Choice Equipment Solutions: Spring 2012



growing together in health care





Professional Medical, Inc.
A Tradition of Quality, Value, & Trusted Service Since 1968

To Our Valued Customer,

Professional Medical's name and the values it was founded upon remain unchanged 44 years after the company was established.

We would like to thank you for choosing **Professional Medical** and look forward to fulfilling all of your medical equipment and supply needs. As part of our overall growth plans, and to meet the increased demand for our products, we are pleased to introduce our **Smart Choice Equipment Solutions**.

We deliver simultaneously on the three criteria that matter most to you:

QUALITY We have spent many years setting new standards in product quality, ensuring the highest levels of quality control and working only with manufacturers that share our commitment to excellence. Current customers are thrilled with our innovative, quality products and new customers will love having a source for high-quality equipment.

PRICE We strive to price our products at the most competitive levels possible. However, we don't compromise quality at the expense of cost. We are able to deliver this value proposition as a result of our streamlined distribution centers, our Research and Development Department and strong vendor relationships. We then pass the savings along to you.

CUSTOMER SERVICE The customer comes first in everything we do. We pride ourselves on our quick response times, knowledgeable staff and accessibility at the highest levels of our organization.

We at Professional Medical pride ourselves on being the **One Source Choice for all your equipment and supply needs**. We remain and will continue to be committed to our valued customers.


Terry Barnes
President


Matt Barnes
CEO


Alan Ferry
COO

Professional Medical's
Midwest Distribution Center
New Lenox, IL



LONG-TERM CARE

HOSPICE

HOME HEALTH CARE

DME DEALER

ASSISTED LIVING

ACUTE CARE

PRIMARY CARE

MARKETS SERVED



ARE **FALL HAZARDS** **LURKING** AT **YOUR FACILITY?**

When was the last time you took a good, hard look at your facility for fall risk hazards? Oftentimes, staff members are so accustomed to their surroundings that they fail to see how furniture, rugs or other items could potentially cause a resident to fall.

It's important to close look at your own facility with a critical and creative eye to see if any elements of the environment could become a fall hazard. The following hazards, listed in tag F-323, are a good place to start¹:

- Chairs or beds that are too low or unstable
- Insufficient lighting (or too much lighting, which can cause glare)
- Unstable or slippery floor surfaces
- Low or loose toilet seats
- Assistive devices and equipment that are defective or not used properly
- Exposed extension cords
- Loose hand rails
- Obstacles in hallways
- Defective or non-functioning beds
- Spilled liquids

In addition to removing hazards, it's also important to have a comprehensive fall prevention plan that meets the following goals:

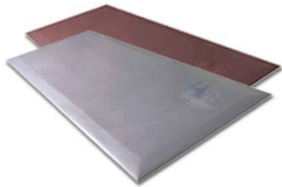
- Acknowledges the high-risk nature of your population and setting
- Involves all staff in helping identify solutions to ensure a safe resident environment
- Demonstrates a commitment to safety at all levels of the organization
- Utilizes a reporting system that does not place blame on staff members for reporting resident risks and environmental hazards
- Makes resources available to address safety concerns

Professional Medical offers a wide array of devices designed to help you prevent falls at your facility as well as lessen the damage they cause. These products include:

- Fall mats to absorb impact
- Sensor pads for beds and wheelchairs
- Safety bed rails and rail pads
- Alarms to alert your staff to residents on the move
- Seatbelt monitoring systems

Fall Prevention & Safety

PRIMEMAT LOW PROFILE FLOOR MAT



- Injury-mitigating floor mat
- Stays in place even during care delivery
- Beveled edges accommodate wheelchairs and lifts
- Reduces tripping hazards

Item #	Price
600-FPB23-GR Gray, 23" x 68" x 3/4"	\$114.95
600-FPB23-BR Burgundy, 23" x 68" x 3/4"	\$114.95

LANDING STRIP FLOOR MAT WITH NITE-GLO BORDER



- **Nite-Glo border** stands out in even dimly lit rooms to alert staff to the mat's presence
- Unusually thin and surprisingly firm
- Prevents tripping and permits carts, chairs, beds and tables to roll over easily
- Non-slip vinyl base

Item #	Price
600-FPB24BR-GLO 24" x 70" x 1"	\$139.95

BEDSIDE SAFETY MAT



- One-piece design
- Helps reduce possible impact-related injuries
- Provides full coverage of bed exit area
- Made from high-impact foam
- Fire-resistant, wipe-clean cover

Item #	Price
600-FP55 24" x 66" x 2"	\$45.99

BI-FOLD BEDSIDE SAFETY MAT



- Bi-fold design for easy storage
- Helps reduce possible impact-related injuries
- Provides full coverage of bed exit area
- Made from high-impact foam
- Fire-resistant, wipe-clean cover
- Skid-resistant bottom

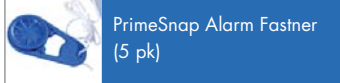
Item #	Price
600-FP55-BF 24" x 66" x 2"	\$49.99

STRING ALARM



- Durable materials withstand institutional use
- Alarm settings inside battery compartment
- Unique alarm tone
- Unbreakable stainless steel mounting clip

Item #	Price
600-AA1	\$14.81
135-PSNAP	\$18.95



BASIC ALARM



- Automatically resets when pressure is applied to sensor pad
- Off/low/high switch
- 0/2 second delay located in battery compartment
- Strain relief for sensor pad cable

Item #	Price
600-AL1	\$29.95

ADVANCED ALARM



- Attaches to nurse call system
- Alarm is always in "on" position
- Automatically resets when pressure is applied to sensor pad
- Alarm settings inside battery compartment

Item #	Price
600-AL2	\$49.95

3-IN-1 ULTRA ALARM



- Alarm is always in "on" position
- Automatically resets when pressure is applied to sensor pad
- Alarm settings inside battery compartment
- Nurse call compatible

Item #	Price
600-AL3	\$54.95

INFRARED BEDSIDE MONITOR



UWP

- Infrared sensor detects movement and triggers alarm
- Doesn't require wires, cords or pads
- Nurse call capability
- Multiple installation methods

Item #	Price
500-ALIRM Infrared Bedside Monitor	\$54.55
500-ALIRM-BB Bed Bracket	\$18.96

UNIVERSAL 45-DAY SENSOR PAD



Sensor pads available for both chairs and beds.

- Works with many brands of fall monitors
- 45-day warranty period

Bed only:

- Oversized to reduce false alarms
- 68" bed sensor cable

Item #	Price
600-ALCP-45 Chair Sensor Pad; 10" W x 15" L	\$19.60
600-ALPBP-45 Bed Sensor Pad; 10" W x 28" L	\$20.20

UNIVERSAL ONE-YEAR SENSOR PAD



Sensor pads available for both chairs and beds.

- Moisture resistant
- Works with many brands of fall monitors
- One-year warranty period

Bed only:

- Oversized to reduce false alarms
- 68" bed sensor cable

Item #	Price
600-ALCP-365 Chair Sensor Pad; 10" W x 15" L	\$31.15
600-ALPB-365 Bed Sensor Pad; 10" W x 28" L	\$35.76

ALARM/SENSOR FALL PREVENTION SYSTEM



The fall prevention system includes the Basic Alarm (600-A11) and either a Universal One-Year Chair Sensor Pad (600-ALCP-365) or a Universal One-Year Bed Sensor Pad (600-ALPB-365).

Item #	Price
600-AL365-CSYS Chair System	\$59.99
600-AL365-BSYS Bed System	\$69.99

BUCKLE SEATBELT MONITORING SYSTEM



- Works with the Ultra, Advanced and Basic Alarms
- Excellent alternative to sensor mat systems
- Alarms as soon as resident attempts to leave chair
- Mounts to most wheelchairs using existing hardware

Item #	Price
600-ALBB	\$24.55

HOOK-AND-LOOP SEATBELT MONITORING SYSTEM



- Works with the Ultra, Advanced and Basic Alarms
- Large red loop is easy to release
- Alarms as soon as resident attempts to leave chair
- Mounts to most wheelchairs using existing hardware

Item #	Price
600-ALBV	\$22.55

SINGLE CALL CORD



Single Call Cord available in 8' and 10' lengths.

- Durable materials withstand institutional use
- Ergonomically designed pendant is easy to grasp
- 1/4" phone plug works with most call systems
- Latex free

Item #	Price
600-ANCS-8 8 feet in length	\$8.99
600-ANCS-10 10 feet in length	\$14.88

DOUBLE CALL CORD



- Durable materials withstand institutional use
- Allows two residents to use a single bedside station
- Ergonomically designed pendant is easy to grasp
- 1/4" phone plug works with most call systems
- 10 feet in length
- Latex free

Item #	Price
600-ANCD-10 10 feet in length	\$19.88

Resident Mobility & Lifting

STANDARD WHEELCHAIR: FIXED ARM



- 300 lb weight capacity
- Hammertone steel frame
- Padded armrests

Comparable to *Invacare*

Item #	Price
500-WC18F 18" Width & Swing-Away Footrests	\$114.95
500-WC18E 18" Width & Elevated Leg Rests	\$124.95

STANDARD WHEELCHAIR: REMOVABLE DESK ARM



- 300 lb weight capacity
- Hammertone steel frame
- Padded armrests
- Available in 18" & 20" widths

Comparable to *Invacare*

Item #	Price
500-WC18DE 18" Width & Elevated Leg Rests	\$136.95
500-WC18DF 18" Width & Swing-Away Footrests	\$124.95
500-WC20DF 20" Width & Swing-Away Footrests	\$167.95
500-WC20DE 20" Width & Elevated Leg Rests	\$175.95

HEAVY DUTY OVERSIZED WHEELCHAIR



- 450 lb weight capacity
- Chrome plated
- Durable reinforced nylon upholstery
- Available in 22" & 24" widths

Comparable to *Invacare Tracer Series*

Item #	Price
500-WC22DF 22" Width & Swing-Away Footrests	\$245.95
500-WC22DE 22" Width & Elevated Leg Rests	\$265.95
500-WC24DF 24" Width & Swing-Away Footrests	\$279.95
500-WC24DE 24" Width & Elevated Leg Rests	\$292.95

3-POSITION GERI RECLINER CHAIR



- 3 different reclining positions
- Available in blue, mauve and jade

Comparable to #6074 *Invacare*

Item #	Price
500-GC-3PM Mauve	\$345.95
500-GC-3PBR Blue	\$345.95
500-GC-3PJ Jade	\$345.95

WHEELCHAIR GEL-CUSHION



- Superior pressure relief and comfort
- Removable vinyl cover
- Low shear, antimicrobial, fluid-proof, fire resistant

Item #	Price
600-WC1816-EA	\$26.95

HPL402 LIFT



Joerns Healthcare

- 400 lb weight capacity
- Ergonomic handle grips reduce back strain
- Reverse-mounted actuator for additional knee clearance
- Six-point non-sway cradle
- One-year warranty on lift and actuator

Item #	Price
076-HPL402	\$1,285.55

FREE SHIPPING
ITEMS SHIP WITHIN 48 HOURS

HPL700 LIFT



Joerns Healthcare

- 700 lb weight capacity
- Uniquely designed for safe lifting of heavier residents
- Oversized push handle for easy maneuvering
- Two-year warranty on structure; one-year warranty on electrical components; 90-day warranty on batteries, casters and hand pendant
- Package includes a scale to simplify resident weighing activities

Item #	Price
076-HPL700 Lift	\$3,296.99
076-HPL700WSC Package: Lift and scale	\$3,996.99

FREE SHIPPING
ITEMS SHIP WITHIN 48 HOURS

HOYER PRESENCE LIFT



Joerns Healthcare

- 500 lb weight capacity
- Outstanding lift range
- Accommodates lifts from the floor as well as transfers to higher surfaces
- Perfect fit for larger residents
- Five-year warranty on lift structure; two-year warranty on electrical components
- Package includes a scale to simplify resident weighing activities

Item #	Price
076-HOY-PRESENCE Lift	\$3,546.99
076-HOY-PRESENCEWSC Package: Lift and scale	\$4,464.99

FREE SHIPPING
ITEMS SHIP WITHIN 48 HOURS

HOYER ELEVATE LIFT



Joerns Healthcare

- 440 lb weight capacity
- Compact and sturdy
- Option of standing or transport sling
- Designed to improve lifting experience for both caregiver and resident
- Five-year warranty on lift structure; two-year warranty on electrical components
- Package includes a scale to simplify resident weighing activities

Item #	Price
076-HOY-ELEVATE Lift	\$3,949.99
076-HOY-ELEVATEWSC Package: Lift and scale	\$4,899.99

FREE SHIPPING
ITEMS SHIP WITHIN 48 HOURS

SLINGS FOR HPL402

For use with the HPL402 Lift (076-HPL402).

Item #	Price
076-113-D-LC Comfort Sling with Commode Aperture, 400 lb. capacity	\$72.34

SLINGS FOR HPL700 LIFT

For use with the HPL700 Lift (076-HPL700 and 076-HOY-HPL700WSC).

Item #	Price
076-NA1071 Padded Full Back Sling, X-Large (500 lb capacity)	\$217.99
076-NA1073 Padded Full Back Sling, Medium	\$247.99
076-NA1074 Padded Full Back Sling, Large	\$247.99
076-NA1075 Padded Full Back Sling, X-Large (850 lb capacity)	\$322.99

SLINGS FOR HOYER PRESENCE LIFT

For use with the Hoyer Presence Lift (076-HOY-PRESENCE and 076-HOY-PRESENCEWSC).

Item #	Price
076-NA1067 Full Back Padded Sling, X-Small	\$217.99
076-NA1068 Full Back Padded Sling, Small	\$217.99
076-NA1069 Full Back Padded Sling, Medium	\$217.99
076-NA1070 Full Back Padded Sling, Large	\$217.99

SLINGS FOR HOYER ELEVATE LIFT

For use with the Hoyer Elevate Lift (076-HOY-ELEVATE and 076-HOY-ELEVATEWSC).

Item #	Price
500-ARISE_TR Deluxe Transport Sling, Medium	\$204.66
076-NA13499N Deluxe Stand-Aid Sling, Small	\$185.99
076-NA13500N Deluxe Stand-Aid Sling, Medium	\$185.99
076-NA13498N Deluxe Stand-Aid Sling, Large	\$185.99



MR. B'S SUPER EQUIPMENT SPECIALS

Look for our super-priced equipment specials in your email

- We partner with the leading manufacturers in the healthcare industry
- We provide product demos, in-servicing and training
- All equipment accessories readily available
- Capital equipment and payment plans and other budget solutions available
- We are a Medicare-accredited, third-party biller, (**ProMedB™**)



Clinical & Diagnostic

BRAUN THERMOSCAN® PRO 4000 EAR THERMOMETER



WelchAllyn®

- ExacTemp™ technology ensures proper positioning and improved accuracy
- Provides fast results
- Automatic probe cover eject button
- Easy-to-read LCD display
- Three-year limited warranty

Item #	Price
WA04000-200	\$174.95

WELCH ALLYN® SURETEMP® PLUS 690 ELECTRONIC THERMOMETER



WelchAllyn®

- Provides 4-second oral, 10-second rectal and 15-second adult axillary temperatures
- Monitor mode capability for measuring 3-5 minute temperatures
- Used probe covers can be ejected automatically
- Large LCD display

Item #	Price
WA690	\$254.95

FIRST CRUSH AUTOMATIC PILL CRUSHER



FIRST CRUSH™

- Crushes and grinds multiple pills into fine powder
- Fully automatic
- Crush, mix and serve in the same anti-static cup
- Quick operation

Item #	Price
500-PCA01	\$169.95

There are now two ways for you to get your First Crush Pill Crusher!

1. **Rent to Own:** The First Crush unit is available to you at no charge through a three-year rental agreement. To secure this option, all we require is that you purchase 1,000 CompleteRX cups (500-MC1000, \$38.95 per box of 1,000) per month, per unit, for the length of the agreement.
2. **Purchase:** You also have the option of purchasing the First Crush unit outright for \$169.95. There is no minimum cup purchase requirement with this option. CompleteRX cups are available to owners of the First Crush unit for \$33.95 per box of 1,000.

WELCH ALLYN® SPOT VITAL SIGNS®



WelchAllyn®

- First hospital-grade, automated, multi-parameter device created specifically to spot check vital signs
- Measurements are quick, easy and accurate
- Lightweight and portable
- Large LCD display with backlight

Item #	Price
WA42NTB-E1	\$2,255.03

FREE SHIPPING
ITEMS SHIP WITHIN 48 HOURS

ADVIEW™ MODULAR DIAGNOSTIC STATION



AView

- Features individual blood pressure, temperature and pulse oximetry modules
- Automated and manual BP options
- Filac™ FasTemp™ provides 10-second oral or axillary temperatures
- SpO₂ module includes industry-leading Nellcor compatible technology

Item #	Price
500-ST61	\$1,709.72

FREE SHIPPING
ITEMS SHIP WITHIN 48 HOURS

SEMI-AUTOMATIC AED



CARDIAC science

- Administers defibrillating shock at the press of a button
- Self-tests all main components daily
- Calculates whether additional, more powerful shocks are necessary
- Seven-year warranty on AED, four-year full battery operational replacement guarantee

Item #	Price
500-CS55	\$1,299.95

FREE SHIPPING
ITEMS SHIP WITHIN 48 HOURS

PHYSICIAN'S BEAM SCALE



Health o meter®

- Capacity: 500lb/2330kg
- large, easy-to-read measuring bar
- Non-slip, vinyl-covered platform
- Two-year warranty

Item #	Price
600-SPM	\$173.00

@SHOP NOW
promedsupply.com

PROFESSIONAL CHAIR SCALE



Healthometer®

- Capacity: 440 lb / 200 kg
- Graduation: ¼ lb / 100 g
- Seat size: 16½" x 18½" x 17½"
- Two wheels for ease of movement; flip arm and foot rest
- Easy-to-clean plastic seat
- Two-year limited warranty

Item #	Price
600-SCHM 440 lb capacity	\$429.95

DIGITAL CHAIR SCALE



Healthometer®

- Capacity: 440 lb / 200 kg
- Graduation: 0.2 lb / 0.1 kg
- Seat size: 18¼" x 14½" x 17½"
- EMR connectivity via USB
- 1¼" LCD display
- Two wheels for ease of movement; flip arm and foot rest
- Two-year limited warranty

Item #	Price
600-SCHE 440 lb capacity	\$515.00

BARIATRIC MEDICAL SCALE

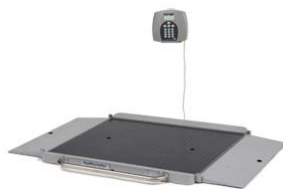


Healthometer®

- Capacity: 700 lb / 310 kg
- Resolution: 0.2 lb / 0.1 kg
- Platform size: 22" W x 15¾" D
- EMR connectivity via USB and serial ports
- ¾" LCD display with 180° swivel for ease of viewing
- Three-year limited warranty

Item #	Price
600-SSPP 700 lb capacity	\$1,045.95

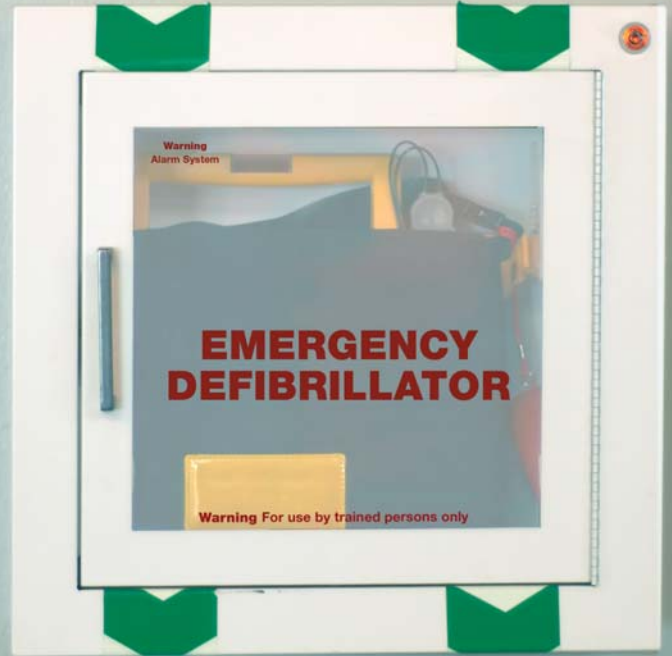
PORTABLE DIGITAL WHEELCHAIR SCALE WITH HANDRAILS



Healthometer®

- Capacity: 1000 lb / 454 kg
- Smart Load Cell technology
- Durable steel structure with non-slip platform
- Three-year limited warranty

Item #	Price
600-SWPP-2 1000 lb capacity	\$1,520.95



Why You Need an AED

Every year, emergency medical services (EMS) treat about 383,000 victims of sudden cardiac arrest, the abrupt loss of heart function, before they reach the hospital. Of those, less than 12 percent survive. However, the addition of defibrillation – an electrical shock to the heart – can increase a victim’s chance of survival by 7 to 10 percent for every minute that passes without defibrillation.

Automatic external defibrillators, or AEDs, analyze the heart’s rhythm and prompt the user to deliver a shock when necessary. These devices are simple to use, only requiring the user to turn on the AED and follow audio instructions when prompted.

The American Heart Association (AHA) encourages facilities to implement AED programs to increase survival odds for people who have heart-related emergencies. They also recommend following nine steps to ensure the program is as successful as possible:

- Secure medical oversight (for example, from a physician)
- Coordinate your AED program with local EMS
- Choose an AED unit
- Make sure technical support is available should your AED device require it
- Make plans for program implementation and ongoing support
- Place the AED in a visible and accessible location
- Develop a training plan
- Raise awareness of the AED program
- Implement an ongoing maintenance routine

You can learn more about AED use by visiting the AHA’s website at www.heart.org.

Beds, Mattresses & Accessories

P.R.O. MATT PLUS



- Non-powered convertible alternating pressure mattress replacement system
- Feature P.R.O. (Pressure Relief Optimization) air control technology
- Requires no adjustments or manual inflation devices
- Four-zone inner air core automatically adjusts to meet resident needs

Item #	Price
076-PMP3680NZBA	\$1,198.55

FREE SHIPPING
ITEMS SHIP WITHIN 48 HOURS

P.R.O. MATT PLUS / ES2 CONTROL UNIT SYSTEM



- Converts the P.R.O. Matt Plus (076-PMP3680NZBA) into an alternating pressure therapeutic support surface system
- Alternating pressure, powered static flotation and autofirm modes
- Allows caregivers to select the mode that best meets wound management needs

Item #	Price
076-PMP3680NZBA-ES2	\$1,785.55

FREE SHIPPING
ITEMS SHIP WITHIN 48 HOURS

P.R.O. MATT PLUS / CBC CONTROL UNIT SYSTEM

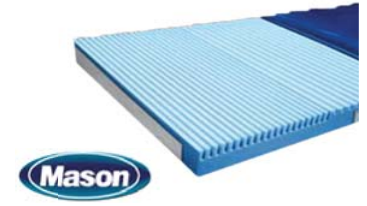


- Use in conjunction with the P.R.O. Matt Plus (076-PMP3680NZBA) to provide alternating pressure therapy
- Adjustable dial
- Static mode
- LED visual alarm alert for low pressure

Item #	Price
076-PMP3680NZBA-CBC	\$1,345.55

FREE SHIPPING
ITEMS SHIP WITHIN 48 HOURS

3-YEAR PRESSURE REDISTRIBUTION MATTRESS



- Three pressure zones
- Channel-cut high-density polyurethane foam
- 300 lb weight capacity

Item #	Price
600-M700-76 36" x 76" x 6"	\$139.95
600-M700-80 36" x 80" x 6"	\$139.95
600-M700-84 36" x 84" x 6"	\$149.95

BUY 5 get FREE shipping! **or** **BUY 25** get 3% OFF! **

TRUE LOW AIR LOSS MATTRESS SYSTEM WITH PULSATE



- Offers an extraordinary therapeutic mattress system for the prevention and treatment of pressure sores
- Low air loss surface with more than 1180 liters of air flow per minute diffusing directly under the resident
- Removable non-shear, antimicrobial cover
- CPR feature allows for rapid deflation of mattress system
- 1000 lb weight capacity

Item #	Price
600-AM9000 36" x 80" x 10"	\$2,195.00

BARIATRIC LOW AIR LOSS WITH ALTERNATING PRESSURE MATTRESS



- Low air loss and alternating pressure therapies in one unit
- High air flow dual function control unit
- Cellincell design in case of power failure
- Alternating cycle times (5/10/15/20 minute)
- CPR deflation in 20 seconds
- 1000 lb weight capacity

Item #	Price
600-AM9000B 42" x 80" x 10"	\$2,295.00
600-AM9000B48 48" x 80" x 10"	\$2,495.00

LIBERTY TOTAL BED PACKAGE



A total electric bed for less than \$1,000!

Build the perfect bed for your facility! After choosing the Liberty bed frame, you'll be able to select your desired half length assist rail as well as the color and style of head and footboards to complete the look.

Item #	Price
075-LBT7174	\$944.00

Pricing includes bed frame, half length assist rails and head/footboard selection

ZENITH 9000 TOTAL BED PACKAGE

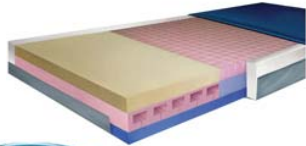


In two quick steps, you can create the ideal bed for your facility! After selecting the Zenith 9000 electric bed frame, you'll be able to choose your preferred half length assist rail as well as the style and color of head and footboards.

Item #	Price
075-ZZ98174	\$1,599.88

Pricing includes bed frame, half length assist rails and head/footboard selection

7-YEAR PRESSURE REDISTRIBUTION MATTRESS



- Provides additional pressure reduction in heel area
- Solid-edge support for easy resident transfer
- 4-way stretch nylon waterproof cover
- 350 lb weight capacity

Item #	Price
600-M850-76 36" x 76" x 6"	\$187.95
600-M850-80 36" x 80" x 6"	\$187.95
600-M850-84 36" x 84" x 6"	\$198.95

BUY 5 get FREE shipping! * **or** **BUY 25** get 3% OFF! **

15-YEAR PRESSURE REDISTRIBUTION MATTRESS



- 4-way stretch nylon waterproof cover
- Designated head and foot sections
- Concealed zipper with Barrier Stop Over-Flap
- 450 lb weight capacity

Item #	Price
600-M900-76 36" x 76" x 6"	\$217.45
600-M900-80 36" x 80" x 6"	\$217.45
600-M900-84 36" x 84" x 6"	\$229.95

BUY 5 get FREE shipping! * **or** **BUY 25** get 3% OFF! **

ALTERNATING PRESSURE MATTRESS SYSTEM



- Offers an extraordinary therapeutic surface for the prevention and treatment of pressure sores
- Provides user-friendly operation and offers an 8-minute cycle time
- Removable non-shear, antimicrobial cover encapsulates the entire 20-bladder mattress
- CPR feature allows for rapid deflation of mattress system
- 350 lb weight capacity

Item #	Price
600-AM7000 36" x 80" x 8"	\$465.95

EXCEL 5000 OVERLAY AIR MATTRESS WITH ALTERNATING PRESSURE



- Slip-resistant mat and securing straps
- CPR feature allows for rapid deflation
- Low air loss, alternating pressure relief therapy (10, 15, 20, 25 minute cycles)
- Static function can suspend the alternating mode
- 350 lb weight capacity

Item #	Price
600-AM8000 36" x 80" x 8"	\$789.95

FULL ELECTRIC BARIATRIC BED



- Heavy-duty frame for strength and resident safety
- Larger sleep surface than conventional beds
- Split plan design with removable bed ends for easy setup
- Quiet, smooth operation
- *The Bariatric Bed Package contains one bariatric bed (500-BB600), a 42" bariatric foam mattress and one pair of "T" rails.*

Item #	Price
500-BB600	\$1,993.54
500-BB600-PKG Package	\$2,249.00

HEEL SUSPENSION BOOT



- Super-soft peachskin antimicrobial cloth protects thin, fragile skin from tears
- Adaptable hook and loop closures allow the boot to be secured at two alternate positions
- Extended and cushioned design distributes the weight of the heel over a larger area, reducing pressure and increasing blood flow
- CA-117 approved

Item #	Price
600-PHE3-S Small	\$24.95
600-PHE3-M Medium	\$24.95
600-PHE3-L Large/Extra Large	\$29.95

PRESSURE RELIEVING HEEL DEVICE ACHIL-EASEV2



- Offloads pressure from heel area and redistributes weight of extremity across the calf
- Attaches directly to mattress or bed frame
- Easily adjusts to accommodate size and weight requirements
- In compliance with AHRQ and NPUAP guidelines

Item #	Price
135-ACHILV2	\$97.95

SAFETY RAILS AND VINYL BED RAIL PADS



- No-gap style half-length rail fits all spring-style healthcare beds
- Half-length and full-length vinyl bed rail pads provide protective padding that reduces risk of resident injury

Item #	Price
500-RAIL-H Half-length rail; steel construction	\$56.95
600-BRP1134-PR Half-length vinyl bed rail pads; rails sold separately	\$33.95
600-BRP1169-PR Full-length vinyl bed rail pads; rails sold separately	\$37.95

* Qualify by buying 5 or more foam mattresses of any size or any combination
** Qualify by buying 25 or more foam mattresses. Offer is applied as an invoice discount for invoices paid within 30 days.

Respiratory

VISIONAIRE OXYGEN CONCENTRATOR



- Oxygen concentration: 1-5 LPM at 90% +5.5/-3%
- Weight: 30 lb (13.6 kg)
- Dimensions: 20.8" H x 14.1" W x 11.5" D
- Operational temperature range: 41° F to 105° F

Item #	Price
005-AS098-101	\$559.95
005-AS098-104 w/Eco	\$589.95

NEWLIFE INTENSITY 10 CONCENTRATOR



- Maximum pressure/maximum flow concentrator
- Can replace the need for external compressors
- May serve two residents simultaneously (maximum total flow 10 LPM per unit)
- Designed for high-prescription residents or those who also need outlet pressure

Item #	Price
005-AS099-10	\$1,250.00

FREESTYLE BY AIRSEP



- The only truly wearable portable oxygen concentrator
- Provides the longest duration between recharges of any portable concentrator
- Lightweight and quiet

Item #	Price
005-AS095-1	\$3,395.00

FINGERTIP PULSE OXIMETER (CLIP STYLE)



drive

- Two-way display
- Not for continuous monitoring
- Uses AAA batteries

Item #	Price
500-PULSEOXF	\$49.95
500-PULSEOX-GRD Finger Guards (100 pk)	\$29.95*



*One pack free with purchase of four (4) 500-PULSEOXF units

HANDHELD "HANDYOX" PULSE OXIMETER



drive

- Customizable audible and visual alarm settings
- Individualized pulse rate and oxygen saturation high/low thresholds
- Durable rubber boot provides protection against accidental drops
- Two-year limited warranty

Item #	Price
500-PULSEOXH-DRV Includes finger probe	\$249.95

TUFFSAT HANDHELD PULSE OXIMETER



- Increase validity of SpO₂ and pulse rate data using PIR
- One-hand operation
- An ideal spot-check solution
- Water-resistant

Item #	Price
500-PULSEOXH Includes finger probe	\$487.55



PACIFICA ELITE NEBULIZER



drive

- Ultra compact, portable design
- Weight: 4.1 lbs
- Powerful piston pump is efficient, dependable and quiet
- Comes complete with disposable neb kit
- Five-year limited warranty

Item #	Price
500-NC01M	\$26.95

COMPARTMENT STYLE COMPRESSOR/NEBULIZER



drive

- Maximum pressure: 30 psi
- Operating pressure: 12-14 psi
- Liter flow: 8 ltr/min
- 45° angle delivery allows resident to recline during treatment

Item #	Price
500-NC01	\$39.95

PORTABLE ASPIRATOR (SUCTION MACHINE)



drive

- Controlled vacuum from 23" HG
- E-Z grip handle
- Base with cord wrap
- UL approved

Item #	Price
500-ASP1	\$148.95

PORTABLE ASPIRATOR (SUCTION MACHINE)



- Maximum vacuum 20.5" HG
- Mini suction cup feet for stability
- Convenient size
- Two-year warranty

Item #	Price
500-ASP2 Portable	\$179.95

Are You Equipped to Avoid Citations?

You devote a lot of time to making sure that the care your team provides to residents in your facility won't result in a citation when the survey team arrives. However, have you thought about whether the equipment your facility uses could actually be working against your survey preparation efforts? There are a number of F tags that contain guidance related to equipment.

Don't wait to be tagged – be proactive and order new equipment today!

F tags with guidance tied to equipment include²:

F252: Safe/Clean/Comfortable Homelike Environment

One way a facility can make itself feel more homelike is by eliminating mass-purchased furniture, drapes and bedspreads that all look alike.

F256: Adequate and Comfortable Lighting Levels

Extra lighting, such as table and floor lamps that assist residents with tasks such as reading, are part of an adequate lighting design.

F314: Proper Treatment to Prevent/Heal Pressure Sores

The care plan for a resident at risk of friction or shearing during repositioning might include the use of lifting devices for repositioning.

Pressure-redistributing devices for beds and chairs need to be in place, working and used according to the manufacturer's recommendations.

F322: Proper Care and Services for the Resident with a Nasogastric Tube

If a feeding pump is used, it should be equipped with a functional alarm.

F323: Facility is Free of Accident Hazards

Devices that are defective or not used properly can be considered accident hazards.

F246: Accommodation of Needs and Preferences

Furniture and adaptive equipment that enable residents to stand independently, transfer without assistance (e.g., arm supports, correct chair height and depth, firm support) should be made available.

Facilities should provide items that promote mobility and independence for residents in going to the bathroom (such as grab bars and elevated toilet seats).

F328: Proper Treatment/Care for Special Care Needs

A suction machine and catheter should be immediately available in case a resident with a tracheostomy might need them.

If a resident is ventilator-dependent, routine maintenance and care need to be performed on the unit.

F369: Provides Special Eating Equipment/Utensils

A facility must provide special eating equipment and utensils for residents who need them.

F454: Physical Environment

The facility must install battery-operated smoke detectors in resident rooms and public areas.

F456: Essential Equipment in Safe Operating Condition

Essential equipment must be in safe operating condition and maintained according to manufacturer recommendations. This includes boiler room equipment, nursing unit/medication room refrigerators, kitchen refrigerator/freezer and laundry equipment.

F460: Rooms Assure Visual Privacy

The resident needs to have a means of completely withdrawing from public view while in bed. This could be a private room, curtains or moveable screens.

F461: Rooms Have at Least One Window to Outside

The facility must provide each resident with a separate bed of proper size and height for the convenience of the resident as well as a clean, comfortable mattress.

F464: Requirements for Dining and Activity Areas

Furniture in dining areas needs to be structurally sound and functional.

F468: Corridors Have Firmly Secured Handrails

Corridors need to be equipped with handrails that are firmly affixed to both sides of the corridor.

Loan to Own – New Equipment Now

Tailored leasing plans to fit your equipment needs and budget.

Professional Medical's exclusive **Loan-To-Own (LTO) Program** can bolster your facility's therapeutic equipment inventory, help you acquire new state-of-the-art merchandise and save you thousands of dollars over other traditional rental programs.

Move from expensive rentals to cost-effective ownership.

Your ProMed sales representative can walk you through preparing a customized budget analysis offering the best therapeutic equipment backed by the most cost-effective leasing program in the industry.

Use your funds wisely now, not during survey time!

Conserve your cash and increase your buying power.

Leasing helps your budgeting and bundling.

Allow Professional Medical to help evaluate the equipment needed to provide the safety your employees expect and the quality care your residents deserve. Now, with our LTO solution, you can afford the equipment needed to provide quality care while remaining compliant with state and federal guidelines.

You will increase your potential buying power and maximize your cash flow by leasing your products rather than having your capital tied up in inventory. This will allow you to make use of available funds in other areas to grow your business in the future.

Leasing allows you to bundle your product orders into one convenient payment in order to reduce the number of checks issued and helps you budget availability of funds for other expenses. Bundling also saves on costly freight.

Bariatric Products



Clinical Products



Diagnostic Products





From expensive rentals to cost-effective ownership.

Leasing helps improve your bottom line.

At Professional Medical, we strive to provide our customers with the very newest products and services. LTO allows you to have new, state-of-the-art equipment throughout your facility at costs that are less per month than the rental of used, worn equipment – and at the end of the term, you OWN it!

Based on your business and lease structure, you may also be entitled to tax advantages. Our Fair Market LTO (10% final payment) buyout is tax deductible and can be placed in a depreciation schedule resulting in beneficial tax savings.

**LOAN
TO
OWN**
new healthcare equipment now





Reference

1 Centers for Medicare & Medicaid Services. State Operations Manual. Appendix PP – Guidance to Surveyors for Long Term Care Facilities. Rev. 70, 01-07-11.

2 Centers for Medicare and Medicaid Services. State Operations Manual – Appendix PP – Guidance to Surveyors for Long Term Care Facilities. Available at: http://www.cms.gov/manuals/Downloads/som107ap_pp_guidelines_lcf.pdf. Accessed March 27, 2012.

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